

Take time for  
yourself  
and others.

**NEW**

**Avon Pink Ribbon Mug**

Take a few moments to enjoy your favorite beverage in this lovely ceramic mug. Features botanical-style illustration of pink-ribbon-and-rose motif of Avon's Breast Cancer Awareness Crusade. Holds 10 fl. oz. Dishwasher- and microwave-safe. Gift-boxed.

#307-473

\$4.00



AVON'S  
BREAST  
CANCER  
AWARENESS  
CRUSADE

Join in our **crusade** against breast cancer.

100%  
SATISFACTION  
GUARANTEED

*If you're not happy, we're not.  
We'll give you a full refund or  
an exchange with your return.  
It's that simple.*

*Susan Kropf*

Susan Kropf, President—Avon U.S.

**CAMPAIGN 23 1997**

AVON PRODUCTS, INC., 1251 AVENUE OF THE AMERICAS, NEW YORK, NY 10020

To place an order, call

0300-1

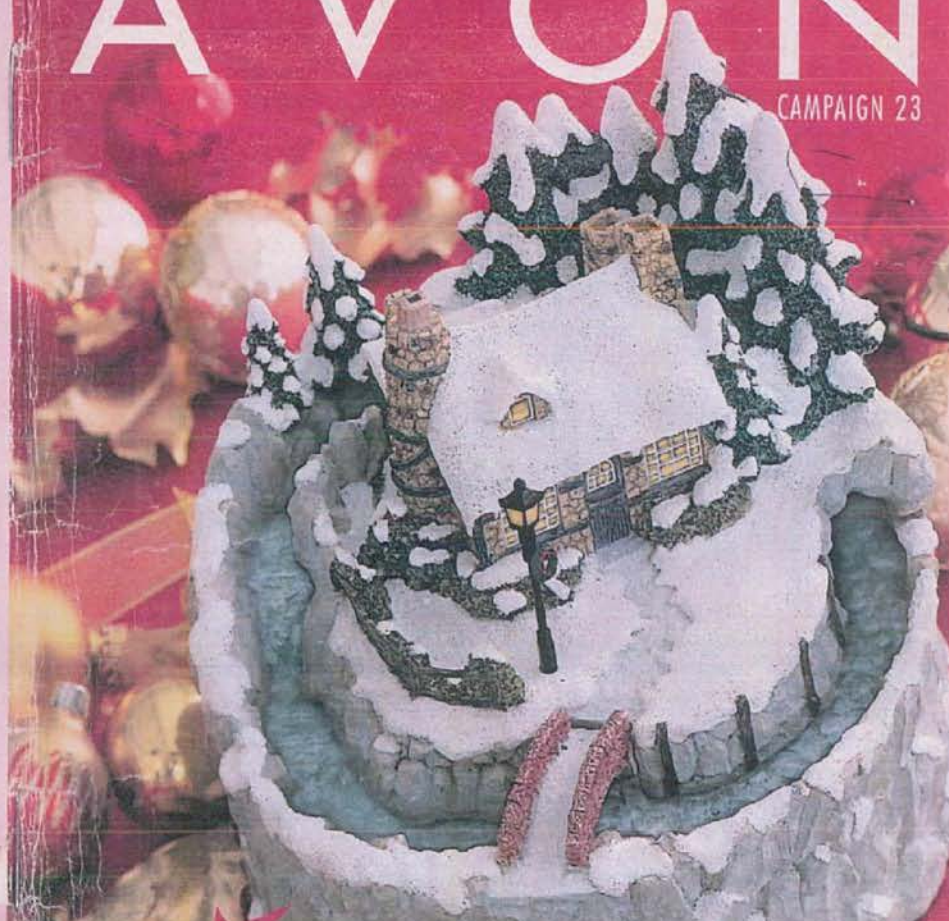
Brochure effective until



Credit cards not applicable in Puerto Rico and the Caribbean.

AVON

CAMPAIGN 23



**Rejoice!** Our exclusive bonus!  
The Thomas Kinkadee Stonehearth Hutch Waterfall

See pages 4-5

AVON-NY 005345

AV\_PIPES\_0016963

# Peaceful

Our handpainted Stonehearth Hutch Waterfall lights up the season!

## The Artist



### THOMAS KINKADEE *Painter of Light*

Best known for his use of light to create uplifting moods in his art, Thomas Kinkadee is one of America's most collected artists. In the tradition of the 19th century American Luminists, Kinkadee uses light to create dramatic worlds that range from cozy cottages to bustling city scenes, settings so real they invite us in and evoke a sense of beauty and peace. Each piece radiates with the "Kinkadee glow" that he achieves through soft edges, a warm palette and an overall sense of light. Kinkadee has received numerous awards, including being named by the National Association of Limited Edition Dealers as Graphic Artist of the Year for two years in a row.

## The Inspiration



*"I try to create art that is a window for the imagination. I hope that people look at my work and are reminded of the way things once were, or perhaps the way they could be. This is why I paint, to create silent and enduring messengers of hope, joy and beauty, day in and day out."*

2 © Avon Products, Inc. 1997. All Rights Reserved.



Lamppost & windows light up

Lamppost wreath comes off for fall-year-round use

Relax to the soothing sounds of flowing water

Water actually flows & trickles around the house

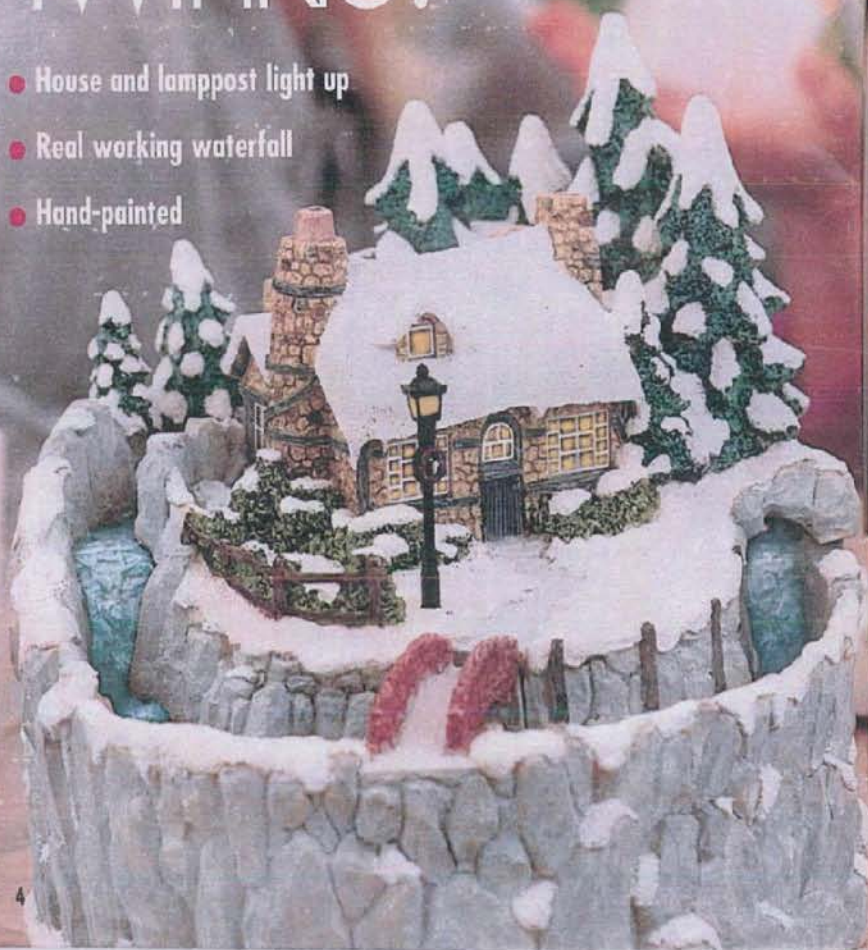


Stamped with Thomas Kinkadee's personal seal of authentication

Includes certificate of authenticity

# Twinkle!

- House and lamppost light up
- Real working waterfall
- Hand-painted



A wonderful winter wonderland!

# bonus

Only  
**\$34<sup>99</sup>**

#032-756

WITH ANY \$10 BROCHURE PURCHASE

**New**

### Stonehearth Hutch Waterfall—Thomas Kinkadee

A beautiful winter setting complete with a running waterfall that flows into a babbling brook. The country house and rustic lamppost really light up and cast a golden glow across the peaceful setting. What a magical way to transform your home for the holidays and everyday. Hand-painted resin with gorgeous detail work. 7 1/2" H x 8 1/4" diam. Uses two AA batteries (not included). Pump plugs into standard grounded wall outlet. UL listed.

**If purchased separately,**

**\$59.99** #114-695

© 1997 Thomas Kinkadee, Media Arts Group, Inc., San Jose, CA

Please allow 4 to 6 weeks for delivery.

Offer available this brochure only. See back cover for expiration date.



Rejoice...and shop...

it's Christmas!

We've got something for everyone.

And for creating a festive  
holiday home, we're all decked out  
in that department too!

Plus, look for a sample offer  
of the latest revolution in skin care,  
**Anew Night Force**  
Vertical Lifting Complex (pages 102-103)

and dare to defy gravity.  
Remember, October is National  
Breast Cancer Awareness Month.  
Please consider a gift from our  
**Crusade Collection** (page 158).

Call your Avon Representative or  
**1-800-FOR-AVON**

6



# Rejoice!



GIVING  
2

STOCKING  
STUFFERS  
28

FRAGRANCE  
36

COLOR  
58, 156

JEWELRY  
78

STYLE  
92

SKIN CARE  
102

FAMILY FUN  
114

WHAT ABOUT HIM?  
130

BODY & BATH  
140

only \$4.99 each



8

## A TIME FOR GIVING

From flashy to **warm** and fuzzy, we've got a special **gift** when it comes to **giving**. And when it comes to decorating your **home** we're **gifted** there, too. You will find **beautiful** angels, ornaments, **candles** and special scents to fill your **home** with the **magic** of the **season**.



### NEW HOLIDAY GARLAND HOME FRAGRANCE COLLECTION Candle-in-a-Tin

Holiday Garland candles warm up your home for Christmas. Casting a glow, creating a mood, making Christmas bright. The new Holiday Garland candles in three festive tins make a lovely gift and a brilliant accent to your home for the holidays. 2" H X 2 1/2" diam.

**Delicious Holiday Cake Fragrance**  
(red tin) #075-917

**Luscious Holiday Medley Fragrance**  
(green tin) #075-921

**Delectable Holiday Trifle Fragrance**  
(gold tin) #076-287

# GIVING

# Heavenly

Precious Moments® Porcelain Birthstone Angel Ornament.



- Pearlized wings & heart
- Beautifully detailed in porcelain
- Sparkling simulated birthstones
- Goldtone hang cord

Enlarged to show detail.

For decorative purposes only. Keep out of reach of children.  
© 1997 Precious Moments, Inc. All rights reserved worldwide.  
Licensor: Enesco Corporation. Made in China.

**Precious Moments**  
by ENESCO



So sweet and so sentimental. The Precious Moments Porcelain Birthstone Angel Ornament makes a lovely personal gift for all the angels on your gift list. The beautifully detailed angel is holding a heart with a sparkling simulated birthstone heart inset. Plus the birth month inscription and a goldtone cord for hanging make it lovely for the holidays and everyday. 3" H.

## New

**Precious Moments® Porcelain Birthstone Angel Ornament**

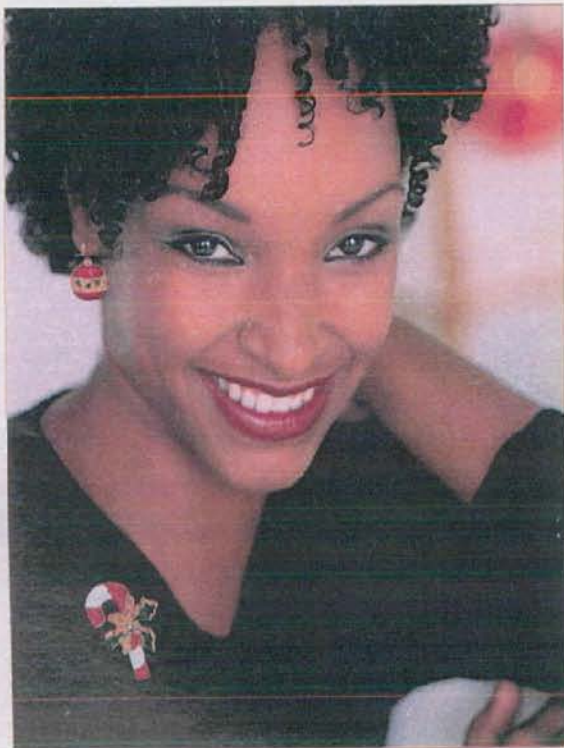
Simulated Birthstones:

January, Garnet #055-578  
February, Amethyst #055-616  
March, Aquamarine #055-620  
April, Diamond #055-635  
May, Emerald #055-836  
June, Pearl #055-912  
July, Ruby #055-950  
August, Peridot #056-210  
September, Sapphire #057-934  
October, Opal #057-968  
November, Topaz #058-304  
December, Turquoise #058-357

## Intro Special

**\$9.99** each  
Next Brochure \$12.99

# Trimmings



**NEW**

## Holiday Candy Cane Pin

Goldtone with colorful glazed accents and brilliant rhinestones. 1 3/4" L. Tac back. #088-344

**Intro Special**  
**\$7.99**

Next Brochure \$9.99

**NEW**

## Christmas Ball Earrings

Goldtone with glazed accents and emerald-toned crystals. 1 1/8" L. Pierced only, with goldtone ear wires. #088-162

**\$6.99**

Ho ho holiday jewelry—nice to give,  
nice to get!



Jewelry enlarged to show detail.

giving

# Giving

Special gifts that call for extra-special wrapping.  
Occupational gift toppers give your packages personality.

giving



Fireman  
#055-377



Nurse  
#054-610



Teacher  
#054-514



Handyman  
#054-830



Computer  
#054-844



Hairdresser  
#055-362

## New

### Your Special Package Topper

For all those special people on your gift list—here's a way to set their gifts apart. These creative package toppers depict popular occupations and attach to your gift boxes with a decorative elastic cord. And then they can be hung right on the Christmas tree. Resin. 2 1/2" H.

### Intro Special

**\$2.99** each

Next Brochure \$3.49

# Sterling

New rings & earrings set in stunning sterling silver.

## NEW

### STERLING SILVER JEWELTONED RING

#### Faux Emerald

Sizes:

6 #089-723 7 #089-795 8 #090-556

9 #090-560 10 #090-580

#### Faux Ruby

Sizes:

6 #088-378 7 #088-420 8 #088-507

9 #088-621 10 #088-841

#### Faux Sapphire

Sizes:

6 #090-594 7 #090-609 8 #091-021

9 #091-055 10 #091-480

**\$19.99** each

Next Brochure \$39.99

Ring Sizer, page 85.



## NEW

### STERLING SILVER JEWELTONED EARRINGS

5/8" L. Pierced only, with sterling silver ear wires.

#### Faux Emerald

#094-638

#### Faux Ruby

#094-623

#### Faux Sapphire

#094-771

**\$14.99** each

Next Brochure \$29.99

## Intro Specials

Save up to \$20.00



Jewelry enlarged to show detail.

giving

# Plush

Our musical Heavenly Love Puppy Plush—just press its paw and it plays “Jesus Loves Me”.

## New

### Heavenly Love Puppy Plush

Soft and cuddly with big floppy ears and puppy dog eyes—it's the cutest gift to give or get. Puppy wears a red dog collar with a heart-shaped tag that says “Heavenly Love Puppy.” Plays “Jesus Loves Me” when you squeeze its paw. 13 1/2" L. All ages. Requires two AA batteries (not included). #291-200

**Intro Special**  
**\$16.99**

Next Brochure \$19.99

- Super-soft plush
- Plays “Jesus Loves Me”
- Dog collar and tag



# Jolly

**New**

**Santa and Company Ornament**  
Colorful resin figures with moveable arms sit on top of brilliant glass balls to create the cutest tree ornaments. Each figure is beautifully detailed, multicolored and comes with goldtone hanging cord. Each, 3 1/2" H.  
Santa #062-820  
Snowman #069-714  
Reindeer #062-815

**Intro Special**  
**\$5.99** each  
Next Brother \$6.99

For decorative purposes only.  
Keep out of reach of children.



Novelty tree ornaments that bring out all the characters of Christmas.

giving

# Merry



## NEW

### A. Sparkling Icicle Ornament

Beautiful glass ornaments are large enough to stand out on any holiday tree. Available in two different designs. 9 1/2" H. Glass icicle with resin top.

Tree #216-715

Angel #213-993

\$7.99 each

## NEW

### B. Santa And Company Christmas Pen

Whimsical figural pen featuring favorite seasonal characters. A perfect stocking stuffer. 5 1/2" H. Plastic. Nonrefillable. Green ink. Ages 4 and up.

#217-200

\$3.99

### C. Santa And Company Windchime Magnet

Celebrate the holidays with these wonderful Christmas windchime magnets. Each features a colorful holiday character topping off 3 hanging windchime bars. 5" H. Resin and metal.

Snowman #203-120

Santa #203-140

Reindeer #203-116

\$4.99 each

## NEW

### D. Holiday Ornament Soap

Cute and colorful little gift soaps—just the right size for a stocking present! Or put them in the bathroom for the holidays! 1 oz. net wt.

Snowman #217-195

Reindeer #216-772

Santa #217-180

\$1.29 each

Straight out of Santa's workshop...  
little gifts in search of a stocking

giving



# Traditions

Gift ornaments to treasure forever.



**NEW**

## 1997 Baby's First Ornament

Make baby's first Christmas something to remember with a collectible, fully dimensional porcelain tree ornament. Bears the Avon Fine Collectibles logo. A wonderful gift idea. 3 1/4" H. #216-753

**\$7.99**



**NEW**

## 1997 Pewter Ornament

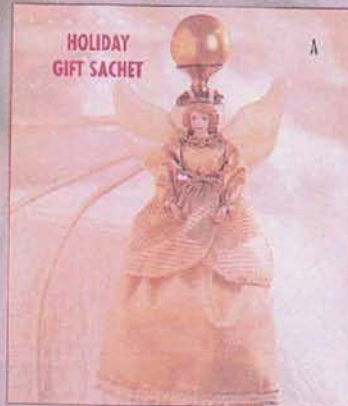
The 1997 addition to our pewter ornament collection is a festive tribute to Father Christmas that comes in its own felt pouch. Bears the Avon Fine Collectibles logo. 4" diam. #210-210

**\$9.99**



24

## HOLIDAY GIFT SACHET



**NEW**

## A. Scented Angel Sachet

Hanging angel sachet makes a lovely holiday gift. Includes:

- Beautifully detailed doll
- Fabric and lace dress with gold-colored trim
- Long-lasting Holiday Medley scent
- Attached loop for easy hanging

Rosin doll, 9" H, with fabric dress.

#296-889

**\$9.99**

## B. Gilded Glass Angel Ornament

Breathtaking ball-shaped glass angel embellished with 22k gold on halo, wings and star. Handblown glass. 3 1/2" H. #110-412

**\$6.99**



REAL GOLD  
ON HALO,  
WINGS  
& STAR

## C. Season's Joy Ornament

Beautifully detailed ornaments crafted in an ivory hue. An inspiring sight on any tree. Resin. Each approx. 4 1/4" H.

Nativity #004-522 Mother and Child #004-575

Angel #004-116

**\$9.99 each**

## D. Angelic Light Porcelain Angel

Beautiful white porcelain bisque angel with a light inside that adds a glow. Can also be used as a holiday tabletop piece. Replaceable 7-watt bulb included.

UL listed. 7" H. #292-206

**\$19.99**

All ornaments for decorative purposes only. Keep out of reach of children.



25

giving

# Decked out

Gift ornaments & decorations to treasure forever.

The latest in our series of collectible porcelain plates



**NEW**

## HEAVENLY DREAMS 1997 CHRISTMAS PLATE

The latest in our series of collectible Christmas plates. Lovely holiday scene of tiny angels sleeping by the tree is the exclusive work of artist Michael Garland. Porcelain with 22k gold trim. 8 1/4" diam. For decorative use only. Stand not included. Bears the Avon Fine Collectibles logo.

African-American version #213-989 Caucasian version #210-520

\$19.99 each



# out

## PRECIOUS MOMENTS™ PORCELAIN CHRISTMAS BELL

An Avon exclusive, this dainty porcelain bell is exquisitely detailed with seasonal art and a poem. Perfect for the collector. 4 1/4" H. #054-370

\$16.99

While Supplies Last!

© 1997 Precious Moments, Inc.  
All rights reserved worldwide.  
Licensor: Enesco Corporation.  
Made in China.



## MARJOLEIN BASTIN MINIATURE BIRD BELL

Delightful little accents to brighten a windowsill, mantel or shelf anywhere in the home. Hand-pointed resin "bells" make no sound. Each, approx. 2 3/4" H x 1 1/2" W.

Sparrow/Birchbark Birdhouse #041-829

Cardinal/Flower Pot #040-617

Bullfinch/Watering Can #041-207

Red Breast/Thatched Roof Birdhouse #040-636

\$9.99 each

Marjolein Bastin

© 1997 Marjolein Bastin

giving

27

26

## SHOWER GELS

### SKIN-SO-SOFT

5 fl. oz.  
Original #003-860  
Soft & Sensual  
#257-620  
Sensitive #127-964  
**\$3.95** each

### TRANQUIL MOMENTS

5 fl. oz. #206-540  
**\$4.50**

### AVON NATURALS

5 fl. oz.  
Fuzzy Peach #299-708  
Bilberry & Rosehips #183-780  
Magnolia Spring #067-510  
Watermelon #054-567  
**\$4.50** each

### SOOTHING SEAS

5 fl. oz. #206-502  
**\$5.00**

### SUNRISE

6 fl. oz. #208-649  
**\$5.00**

Not all products shown.

## NEW

### AVON NATURALS

#### Simply Vanilla Shower Gel

Very vanilla...very delicious...very refreshing! Jump into the shower and let this new gel gently cleanse; leaves skin lightly fragrant. Contains vanilla extract.

5 fl. oz. #081-608

**\$5.00**

NEW  
SIMPLY VANILLA

# STOCKING

# STUFFERS

# \$5

ANY 2 FOR



**BONUS SIZE ROLL-ON  
ANTI-PERSPIRANT  
DEODORANTS**  
3 fl. oz.

**AVON FEELIN' FRESH**  
Regular Scent  
#039-765  
Powder Breeze Scent  
#039-621

**COOL CONFIDENCE**  
Regular Scent  
#039-564  
Baby Powder Scent  
#039-473  
Fragrance-Free  
Sensitive Skin with Aloe  
#039-770

**ON DUTY 24 PLUS**  
Unscented  
#039-545  
Scented  
#038-955  
Sport  
#038-974  
**\$1.99** each

Not all products shown.

**BONUS SIZE ROLL-ONS**  
**50% MORE FREE!**

Get 3 oz. for the price of 2!

30

# STOCKING STUFFERS

ANY 3 FOR **\$5**



**TRIAL SIZES**  
Each, .5 fl. oz.

**Moisturizing Gentle Creme Cleanser**  
Normal-to-dry skin.  
#150-631 **\$1.50**

**Purifying Facial Cleansing Gel**  
Normal-to-oily skin.  
#150-646 **\$1.50**

**Moisture Lift Protective Cream SPF 15**  
Normal-to-dry skin.  
#256-509 **\$3.00**

**Moisture Lift Protective Lotion SPF 15**  
Normal-to-oily skin.  
#256-513 **\$3.00**

**Moisture Generator Cream**  
Normal-to-dry skin.  
#277-954 **\$2.00**

**Hydrofirming Cream Night Treatment**  
#188-543 **\$3.00**

**ANEW All-In-One Perfecting Complex SPF 15**  
#226-048 **\$4.50**

**Intensive Complex SPF 15\***  
#226-052 **\$5.25**

**Perfecting Lotion SPF 8**  
#226-033 **\$4.50**

**Perfect Cleanser**  
#226-086 **\$1.50**

**Intensive Treatment for Face\***  
#059-349 **\$5.25**

**Perfecting Complex for Face**  
#051-132 **\$4.50**

\*If your skin is sensitive or prone to irritation, use All-In-One Perfecting Complex. Not all products shown.



# STOCKING

# STUFFERS

**AVON TECHNIQUES TRI-NUTRIV FORMULA TRIAL SIZES**  
Shampoo/Conditioner  
Each, 2 fl. oz.

**For Normal Hair**  
**Replenishing Shampoo**  
#201-295  
**Replenishing Conditioner**  
#201-333

**For Fine/Thin Hair**  
**Volumizing Shampoo**  
#201-371  
**Volumizing Conditioner**  
#201-477

**For Permed/Color Treated Hair**  
**Restructuring Shampoo**  
#206-794  
**Restructuring Conditioner**  
#201-367

**For Dry/Damaged Hair**  
**Hydrating Shampoo**  
#205-286  
**Hydrating Conditioner**  
#201-348  
**\$1.49 each**



# ANY 4 FOR \$5

**FOR HER:  
BODY CREME**  
1 fl. oz.

**Imari**  
#204-548  
**Mesmerize**  
#204-552  
**Millennia**  
#204-571  
**Rare Gold**  
#204-567  
**Far Away**  
#204-715  
**Night Magic**  
#204-533  
**Soft Musk**  
#204-529  
**\$1.49** each

**PERFUMED BODY TALC**  
.5 oz. net wt.

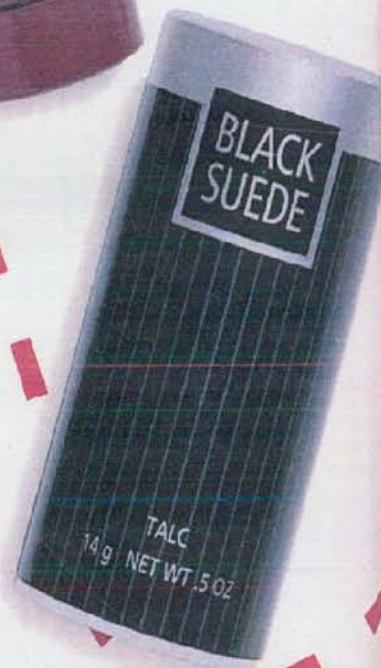
**Imari**  
#204-720  
**Mesmerize**  
#204-988  
**Millennia**  
#209-812  
**Rare Gold**  
#205-009  
**Far Away**  
#205-161  
**Night Magic**  
#209-903  
**Soft Musk**  
#209-870  
**\$1.49** each

**FOR HIM:  
AFTER SHAVE CONDITIONER**  
1 fl. oz.

**Black Suede** #091-390  
**Mesmerize**  
for Men #091-366  
**Wild Country** #091-404  
**Triumph** #096-129  
**Trailblazer** #096-205  
**Musk for Men** #008-350  
**\$1.49** each

**TALC**

.5 oz. net wt.  
**Black Suede** #098-337  
**Mesmerize**  
for Men #102-437  
**Wild Country** #101-149  
**Triumph** #098-341  
**Trailblazer** #098-614  
**Musk for Men** #098-633  
**\$1.49** each



Mini Sizes



ANY 4 FOR **\$5**

# FRAGRANCE

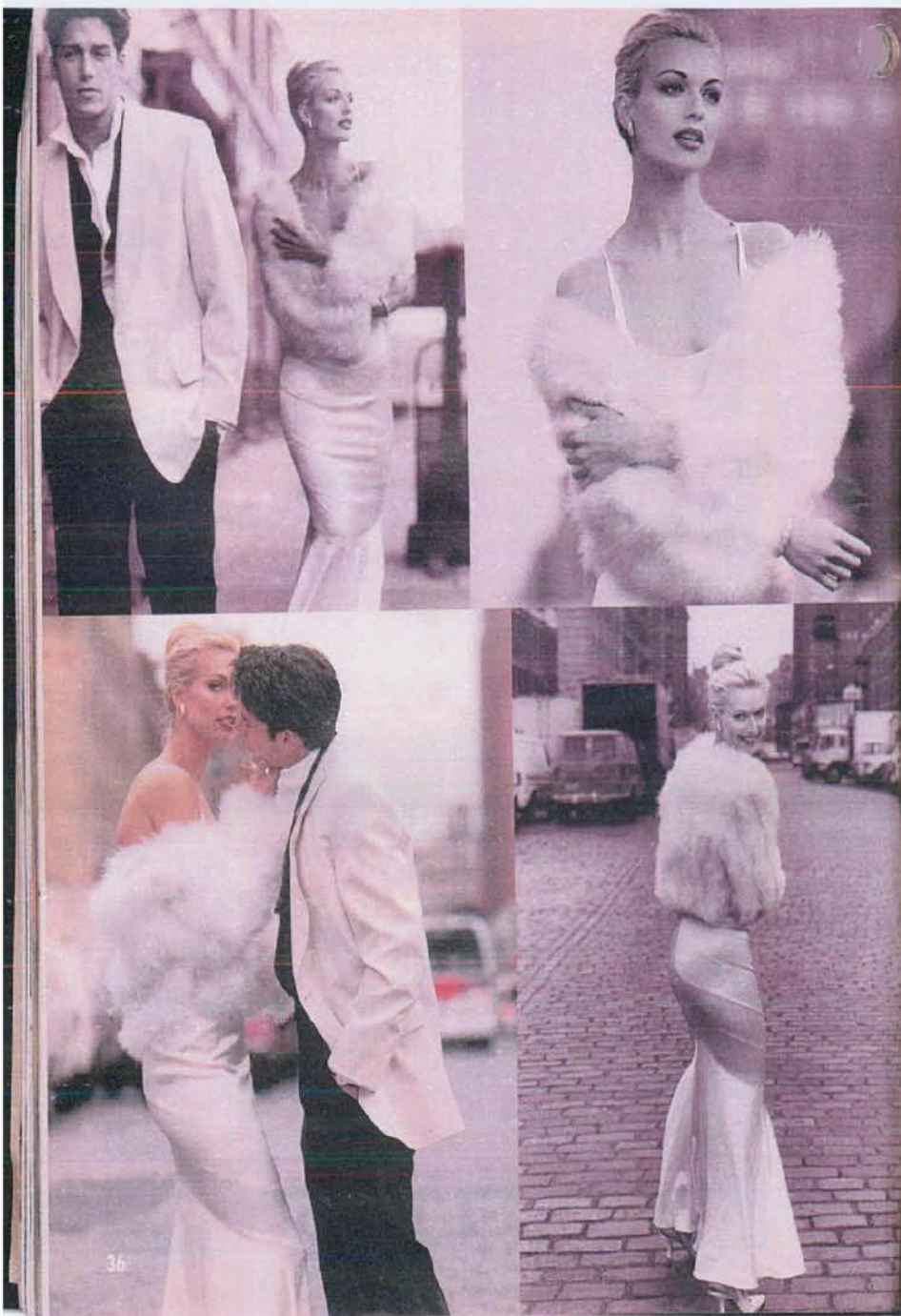
## START WITH STARRING!

It's our **glamorous new fragrance** here just in **time** for the **holidays!** Make the **scene** or **steal** it in **Starring**. Create a **sensation** just by being there. Need some **gift ideas?** There's **Soft Musk** and **Vanilla Soft Musk** gift sets. Or our one-ounce **colognes** to **stuff** a **stocking** or a **pocket**. **More?** Sure. Come in and **browse**.



### STARRING

A bouquet of bergamot, rose and peony with sandalwood, amber and rich vanilla orchid. Totally alluring. To order, turn to page 39.



YOU'RE THE CENTER OF IT ALL

38

fragrance



*Starring*

Eau de Parfum Spray  
1.7 fl. oz.  
#204-461  
\$19.50

Parfum  
.5 fl. oz.  
#204-442  
\$50.00

# Millennia

Somewhere between heaven and earth.

Parfum  
5 fl. oz.  
#241-935  
**\$45.00**

Bath Oil  
3 fl. oz.  
#154-861  
**\$12.50**

Body  
Moisturizer  
6.7 fl. oz.  
#084-611  
**\$8.00**

Eau de Parfum  
Spray  
5 fl. oz.  
#288-116  
**\$7.50**

Shower Gel  
6.7 fl. oz.  
#070-494  
**\$8.50**

Body Talc  
2.6 oz. net wt.  
#012-440  
**\$5.50**



Eau de Parfum Spray  
A timeless fragrance  
born of exotic Amazon lily,  
rare lotus flower and  
ancient temple incense.  
1.7 fl. oz.  
#241-916  
**\$19.50**

**\$15.00**

**lowest price** this Christmas

fragrance

Not all products shown. Crossed prices throughout this brochure refer to the most frequent prior selling price.

rejoice! for *glittery* nights

|                          |         |
|--------------------------|---------|
| Eau de Parfum Spray      |         |
| 1.7 fl. oz. #063-773     | \$29.50 |
| 1 fl. oz. #063-807       | \$19.50 |
| Parfum                   |         |
| 5 fl. oz. #063-788       | \$60.00 |
| Body Talc                |         |
| 3.5 oz. net wt. #178-383 | \$9.00  |
| Body Creme               |         |
| 6.7 fl. oz. #098-011     | \$12.50 |
| Shower Gel               |         |
| 6.7 fl. oz. #179-834     | \$9.50  |
| Body Veil                |         |
| 6.7 fl. oz. #122-939     | \$10.50 |



### Natori

Delicate white freesia,  
ylang-ylang, peony with rose  
and orris over woods and spices.

Eau de Parfum Spray  
5 fl. oz. #225-462

\$8.50

**\$6.95**

**lowest  
price** this Christmas

and *shopping* sprees



fragrance

### Josie

Bright notes of ylang-ylang,  
magnolia and jasmine over  
sandalwood and musk.

**NEW**

**Anywear**

**Eau de Toilette Spray**

Now you can carry Josie  
with you anytime,  
anywhere...in a slim, sleek  
purse-size spray.  
.5 fl. oz. #077-742

**\$4.95**

**lowest  
price** this Christmas



**Anywear  
Eau de Toilette  
Spray**

1.7 fl. oz.  
#275-990

\$16.50

**Anywear  
Body Talc**

2.6 oz. net wt.  
#051-333

\$4.50

Not all products shown.

Next Brochure \$6.50



rejoice! fragrant traditions

ARE GOLD

|                                                         |                |
|---------------------------------------------------------|----------------|
| <b>Eau de Parfum Spray</b><br>1.7 fl. oz. #001-270      | <b>\$19.50</b> |
| <b>Parfum Mini</b><br>.13 fl. oz. #169-617              | <b>\$12.50</b> |
| <b>Parfum</b><br>.5 fl. oz. #001-413                    | <b>\$45.00</b> |
| <b>Moisturizing Parfum Mist</b><br>1.7 fl. oz. #121-401 | <b>\$14.50</b> |
| <b>Body Creme</b><br>5.3 oz. net wt. #084-281           | <b>\$8.00</b>  |
| <b>Body Lotion</b><br>6.7 fl. oz. #315-387              | <b>\$9.00</b>  |
| <b>Shower Gel</b><br>6.7 fl. oz. #315-406               | <b>\$8.50</b>  |
| <b>Moisturizing Foam Bath</b><br>8.4 fl. oz. #121-435   | <b>\$9.95</b>  |
| <b>Dusting Powder</b><br>3.5 oz. net wt. #315-391       | <b>\$15.00</b> |
| <b>Body Talc</b><br>2.6 oz. net wt. #050-523            | <b>\$5.50</b>  |

big & small

FAR AWAY

|                                                         |                |
|---------------------------------------------------------|----------------|
| <b>Eau de Parfum Spray</b><br>1.7 fl. oz. #215-393      | <b>\$19.50</b> |
| <b>Parfum Mini</b><br>.13 fl. oz. #152-759              | <b>\$12.50</b> |
| <b>Parfum</b><br>.5 fl. oz. #215-408                    | <b>\$45.00</b> |
| <b>Moisturizing Parfum Mist</b><br>1.7 fl. oz. #129-952 | <b>\$14.50</b> |
| <b>Body Creme</b><br>5.3 oz. net wt. #170-550           | <b>\$8.00</b>  |
| <b>Perfumed Body Lotion</b><br>6.7 fl. oz. #079-601     | <b>\$9.00</b>  |
| <b>Bath and Shower Gel</b><br>6.7 fl. oz. #139-180      | <b>\$8.50</b>  |
| <b>Moisturizing Foam Bath</b><br>8.4 fl. oz. #132-018   | <b>\$9.95</b>  |
| <b>Dusting Powder</b><br>3.5 oz. net wt. #170-583       | <b>\$15.00</b> |
| <b>Perfumed Body Talc</b><br>2.6 oz. net wt. #177-410   | <b>\$5.50</b>  |

buy  
eau de parfum  
spray, get  
matching mini  
**free!**

a \$12.50 value!

fragrance



rejoice! *Sensual* & subtle musk

**Soft Musk  
Layering Luxuries Gift Set**  
Spread joy all over with the  
lovely scent of Soft Musk.  
#292-828

**\$19.95** the set  
Back by popular demand!

**each 5-piece gift set**

each includes full-size products in a decorative gift box:

- Cologne Spray (1.5 fl. oz.) • Body Talk (2.6 oz. net wt.)
- Body Lotion (6.7 fl. oz.) • Perfumed Skin Softener (5 oz. net wt.)
- Roll-On Anti-Perspirant Deodorant (2 fl. oz.)

rejoice! tempting & *tantalizing* musk

**Vanilla Soft Musk  
Layering Luxuries Gift Set**  
Share the holiday spirit with  
the luscious scent of  
Vanilla Soft Musk.  
#292-847

**\$19.95** the set  
Back by popular demand!

**Only \$19.95!**

a \$30.00 value! One brochure only.

fragrance

**NEW  
FRAGRANT MEMORIES  
GIFT SET**

Four different sets, each elegantly packed in our exclusive keepsake tin. Tin has a silvery matte finish with embossed lid of old-fashioned roses, 6 1/4" square x 3" deep. Each set features 1 fl. oz. Cologne Spray and 2 fl. oz. Moisturizing Body Lotion.

**Somewhere** #204-495  
**Cotillion** #204-480  
**Here's My Heart** #204-476  
**Inspire** #204-514

**Only \$12.95** each set

rejoice! a

celebration

MOISTURIZING  
BODY LOTION  
2 fl. oz. 2 FL. OZ.

Keepsake tin is  
perfect for photos,  
letters and more.



**SUNNY SKY**

A mist of osmanthus, exotic fruit and melon, brightened by rose, water lily and lily of the valley.

**Eau de Toilette Spray**  
1.7 fl. oz. #141-019

~~\$14.95~~

**\$10.95**

**Eau de Toilette Spray**  
1 fl. oz. #257-543

**\$8.50**

**Moisturizing Body Lotion**  
8 fl. oz. #135-605

**\$7.50**

**Exfoliating Body Wash**  
6 fl. oz. #135-610

**\$7.50**

**Perfumed Body Talc**  
2.6 oz. net wt. #053-082

**\$3.50**

of fresh scents

**BUTTERFLY**

An airy bouquet of peony, jasmine and gardenia with a luscious hint of pineapple and the soft caress of musk.

**Cologne Spray**  
1 fl. oz. #135-590

~~\$9.95~~

**\$6.95**

**Body Wash**  
6.7 fl. oz. #156-960

**\$5.95**

Not all products shown.

cologne sprays  
**lowest  
price** this Christmas

fragrance



rejoice! *the merriest* gifts to give

... & get

COLOGNE SPRAY  
1 fl. oz.

**Odyssey**  
#016-427

**Sweet Honesty**  
#021-460

**Night Magic  
Evening Musk**  
#228-810

**Pearls & Lace**  
#293-164

**Soft Musk**  
#130-421

**\$8.00**

**\$5.49** each

**lowest price** this Christmas

fragrance

rejoice! *Share*

COLOGNE SPRAY

- Soft Musk  
1.5 fl. oz. #093-832 \$12.95
- Vanilla Soft Musk  
1.5 fl. oz. #132-386 \$12.95
- Candid  
1.8 fl. oz. #168-371 \$10.25
- Pearls & Lace  
1.5 fl. oz. #204-734 \$12.95
- Sweet Honesty  
1.8 fl. oz. #134-609 \$9.95
- Odyssey  
1.8 fl. oz. #177-808 \$12.95
- Timeless  
1.8 fl. oz. #168-386 \$10.25
- Night Magic  
Evening Musk  
1.5 fl. oz. #122-924 \$12.95

the spirit

fragrance



buy one, get one\* for **Only \$6.00!**  
\*of equal or lesser value

### MESMERIZE

An enchanting blend of jasmine, coriander, citrus, musk and sandalwood—entwined with iris, orchid and rose.

|                                                                    |                |
|--------------------------------------------------------------------|----------------|
| <b>Cologne Spray</b><br>1.7 fl. oz. #085-254                       | <b>\$17.95</b> |
| <b>Body Talc</b><br>2.6 oz. net wt. #180-356                       | <b>\$3.50</b>  |
| <b>Cologne Spray</b><br>1 fl. oz. #197-893                         | <b>\$9.00</b>  |
| <b>Body Creme</b><br>5 oz. net wt. #053-541                        | <b>\$5.00</b>  |
| <b>Body Lotion</b><br>6.7 fl. oz. #085-292                         | <b>\$7.50</b>  |
| <b>Shower Gel</b><br>6.7 fl. oz. #090-169                          | <b>\$7.00</b>  |
| <b>Roll-On Anti-Perspirant<br/>Deodorant</b><br>2 fl. oz. #085-383 | <b>\$2.50</b>  |

### IMARI

Passionate. Opulent. A floral oriental scent blossoming with petal-light, flowery highlights.

|                                                                    |                |
|--------------------------------------------------------------------|----------------|
| <b>Eau de Cologne Spray</b><br>1.2 fl. oz. #051-610                | <b>\$17.95</b> |
| <b>Body Lotion</b><br>6.7 fl. oz. #051-625                         | <b>\$7.50</b>  |
| <b>Body Talc</b><br>2.6 oz. net wt. #059-717                       | <b>\$3.50</b>  |
| <b>Eau de Cologne Spray</b><br>1 fl. oz. #026-879                  | <b>\$10.00</b> |
| <b>Body Creme</b><br>5 oz. net wt. #051-659                        | <b>\$5.00</b>  |
| <b>Bath and Shower Gel</b><br>6.7 fl. oz. #051-630                 | <b>\$7.00</b>  |
| <b>Roll-On Anti-Perspirant<br/>Deodorant</b><br>2 fl. oz. #035-650 | <b>\$2.50</b>  |

Also available:

#### VELVET IMARI

Feel the extraordinary texture of bergamot, osmanthus, orange flower and oakmoss.

|                                              |                |
|----------------------------------------------|----------------|
| <b>Cologne Spray</b><br>1.2 fl. oz. #127-395 | <b>\$17.95</b> |
|----------------------------------------------|----------------|

fragrance

rejoice! *giving* is the greatest *feeling*

**PERFUMED  
BODY TALC**  
2.6 oz. net wt.  
Timeless  
#180-413  
Night Magic  
Evening Musk  
#056-608  
Odyssey  
#178-254  
Pearls & Lace  
#180-360  
Candid  
#180-380  
Sweet Honesty  
#052-071  
**\$3.50 each**

**SHOWER GEL**  
6.7 fl. oz.  
Night Magic  
Evening Musk  
#032-244  
Pearls & Lace  
#078-260  
**\$6.50 each**  
**BODY LOTION**  
6.7 fl. oz.  
Night Magic  
Evening Musk  
#029-548  
Pearls & Lace  
#077-757  
**\$7.00 each**  
Odyssey  
#084-277  
**\$6.50**



Not all products shown.



**PERFUMED  
SKIN  
SOFTENER**  
5 oz. net wt.  
Timeless  
#025-117  
Sweet  
Honesty  
#134-690  
Candid  
#025-098  
Odyssey  
#053-230  
Pearls & Lace  
#060-190  
Night Magic  
Evening  
Musk  
#032-278  
**\$4.25 each**

**CLASSIC  
ROLLETTE**  
.33 fl. oz.  
cologne.  
Sweet  
Honesty  
#180-557  
Timeless  
#224-413  
Odyssey  
#224-409  
Night Magic  
Evening  
Musk  
#161-119  
Candid  
#224-447  
Pearls & Lace  
#166-235  
Soft Musk  
#224-394  
**\$4.50 each**

**ROLL-ON  
ANTI-PERSPIRANT  
DEODORANT**  
2 fl. oz.  
Night Magic  
Evening Musk  
#031-343  
Odyssey  
#003-803  
Sweet Honesty  
#133-382  
Timeless  
#000-728  
Candid  
#000-713  
**\$2.50 each**

#### **SHEER ESSENCES PERFUME OIL**

Unleash the pure splendor  
of nature with single-note  
fragrance oils. Capture the  
magic in three long-lasting  
scents.  
.5 fl. oz.

#### **Sandalwood**

A warm, seductive scent  
that's both earthy and  
exotic.  
#039-660

#### **Lilac**

The intoxicating freshness  
of springtime.  
#039-344

#### **Gardenia**

The delicate embrace of  
pure romance.  
#039-014  
**\$7.50 each**



**COMFORT SCENTS**  
Natural Cologne  
Spray  
3.4 fl. oz.  
Clean Cotton  
#205-090  
Spring Showers  
#121-397  
Holiday Kiss  
#010-122  
Stonewashed Blue  
#205-119  
Tropical Paradise  
#205-104  
**\$12.95 each**

fragrance

rejoice! *pamper* every merrymaker



**new**  
**SPLIT**  
**DECISION**  
**LIPSTICK**

1 lipstick, 3 different looks

58

**REJOICE!**

Double up on **glorious** color with a wonderful medley of **magical** duos...twice the value, twice the color...twice as beautiful! Create some drama with our new **Split Decision Lipstick**... a rich creme on one side, a sheer shimmer, so fittingly frosty, on the other. Come **celebrate**, and prepare to weather a blizzard of **endless possibilities**...

(C)—Cool (W)—Warm Model is wearing Multiple Mocha



**new**

**Split Decision Lipstick**

One lipstick, three great looks! A sheer shimmer on one side, a rich creme on the other. Wear them alone or together—you decide. Moisturizing formula applies evenly and lasts for hours. 14 oz. net wt.

**intro**  
**special**  
**\$3.99**

Will be \$6.00 in Brochure 25

COLOR

new

Luxury Eye Lining Dual Ended Pencil  
Creme liner on one end to line  
and define, complementary frost  
on the other to add a touch of shimmer.  
Same long-lasting, Luxury Liner  
formula (sold on page 68).  
Waterproof. Fragrance free.  
.05 oz. net wt.

intro  
special  
\$3.99

Next Brochure \$4.75

color

(C)—Cool (W)—Warm ▲ Frost

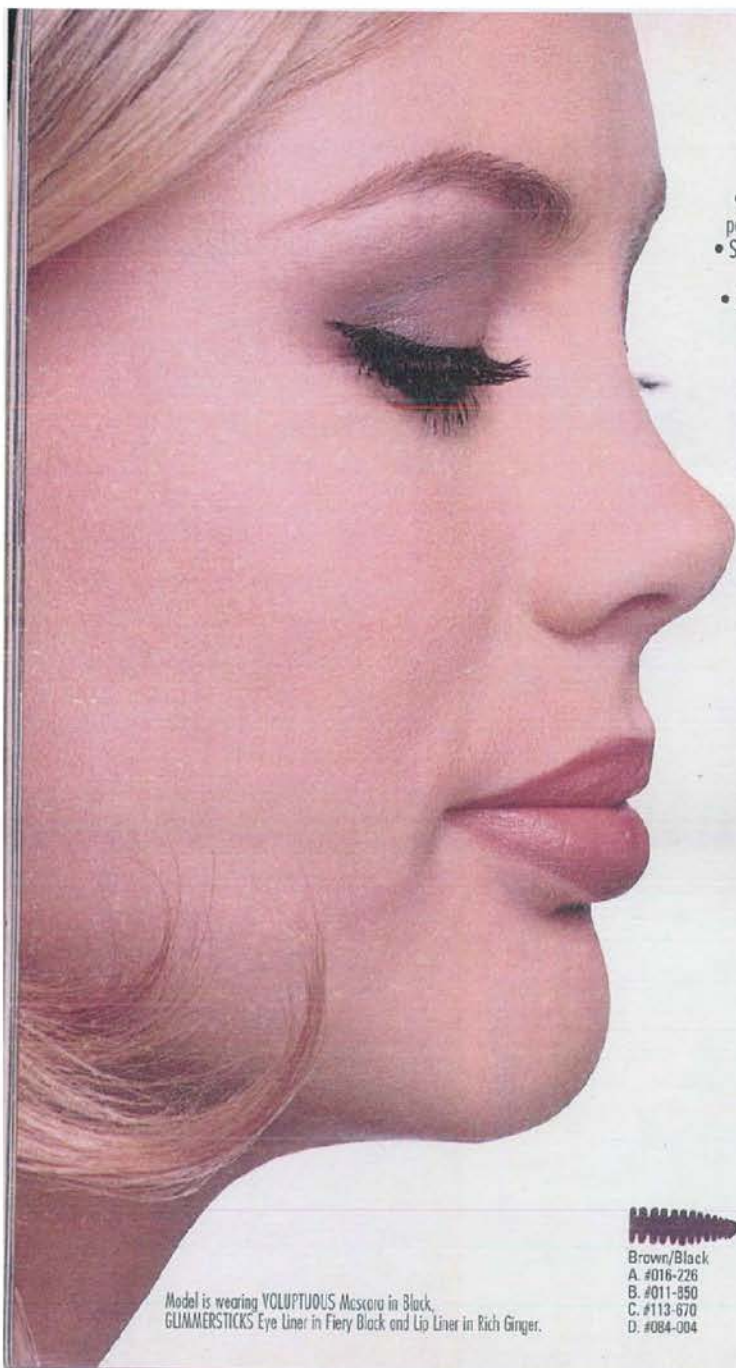


double  
dose!

CREAMY  
ON ONE  
SIDE  
1 pencil

double  
dose!

FROSTY  
ON THE  
OTHER  
2 liners



**Retractable  
GLIMMERSTICKS  
Brow Definer  
Eye Liner  
Lip Liner**

- Twists up & down for perfect point every time.
  - Super smudgeproof with perfect blendability.
  - Glides on, no tug color.
  - Self-sharpening.
- .01 oz. net wt.  
**\$4.25 each**

**Brown/Black**  
A. #016-226  
B. #011-850  
C. #113-670  
D. #084-004

**Black**  
A. #015-799  
B. #011-846  
C. #113-565  
D. #083-983

Model is wearing VOLUPTUOUS Mascara in Black,  
GLIMMERSTICKS Eye Liner in Fiery Black and Lip Liner in Rich Ginger.

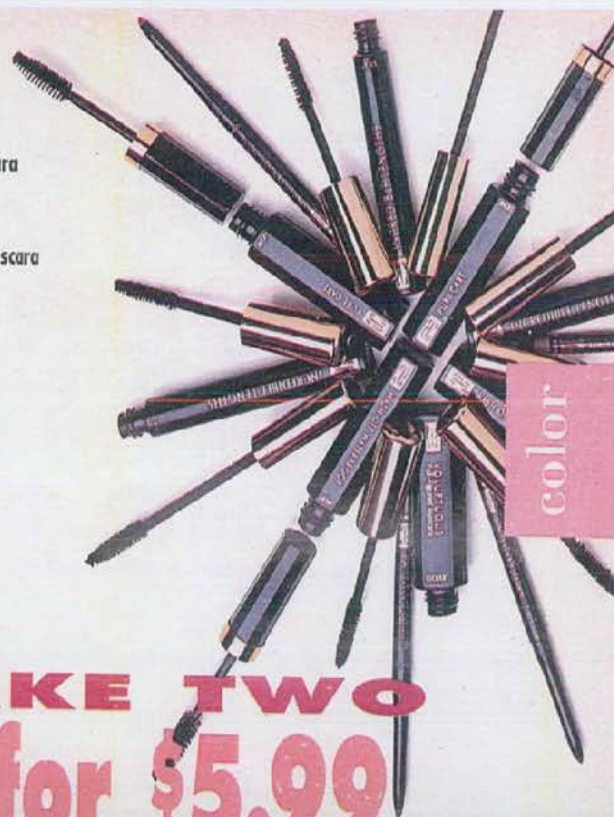
**A. PURE CARE Mascara**  
.33 oz. net wt.  
**\$4.00**

**B. WASH-OFF Waterproof Mascara**  
.33 oz. net wt.  
**\$4.00**

**C. VOLUPTUOUS Full-Figured Mascara**  
.33 oz. net wt.  
**\$4.50**

**D. INCREDIBLE LENGTHS  
Long and Strong Mascara**  
.25 oz. net wt.  
**\$4.50**

(C)—Cool (W)—Warm ▲ Frost  
All Avon Mascaras are smudgeproof, fiber-free,  
hypo-allergenic, ophthalmologist-tested.



**TAKE TWO**  
**buy any 2 for \$5.99**  
**MIX OR MATCH**

**MASCARA**



**NEW**  
Midnight Rose  
C. #233-396



**Navy**  
B. #013-054  
C. #114-020  
D. #084-019



**BROW DEFINER**



Blonde  
#187-509



Auburn  
#187-513



Soft Black  
#187-528



Tawny  
#187-547



Dark Brown  
#187-552

neutrals/browns

**EYE LINER**



Soft Mocha (W)  
#187-167



Blackest Black (C)  
#172-681



Fiery Black (C)  
#172-686



Simply Spice (C)  
#187-468



Rich Ginger ▲ (W)  
#187-480

tawnies/coralis/reds

**EYE LINER**



Green Velvet (W)  
#187-111



Cosmic Brown (W)  
#179-360



True Red (W)  
#187-494



Soft Wine (W)  
#187-456

mauves/berries/plums

**EYE LINER**



Amaretto (W)  
#179-356



Misty Rose (C)  
#187-145



Perfect Plum (C)  
#187-130



pinks/roses/fuchsias

**EYE LINER**



Starry Night  
Blue ▲ (C)  
#178-768



Saturn Grey (C)  
#174-187



Iced Orchid (C)  
#187-150



## FOUNDATIONS

### FACE LIFTING Moisture Firm Foundation

#### A. Cream Soufflé

1 oz. net wt.

\$8.95

#### B. Liquid

1 fl. oz.

\$8.50

#### C. Liquid-To-Powder Foundation

4 oz. net wt.

\$7.95

#### D. CALMING EFFECTS

#### Illuminating Foundation

1 fl. oz.

\$7.95

#### E. CLEAR FINISH

#### Oil-Free Foundation

1 fl. oz.

\$5.25

#### F. PERFECT MATCH

#### Self-Adjusting Foundation

1 oz. net wt.

\$5.25

Ivory  
Beige  
(C 1)

Soft  
Bisque  
(C 1)

Porcelain  
Beige  
(W 1)

Almond  
Beige  
(W 1)

Blush  
Beige  
(C 1)

Creamy  
Beige  
(W 1)

A. #187-551  
B. #036-091  
C. #214-932  
D. #101-589  
E. #017-624  
F. #103-524

A. #187-767  
B. #036-220  
C. #214-947  
D. #098-121  
E. #017-658  
F. #104-239

A. #187-810  
B. #036-125  
C. #214-841  
D. #109-427  
E. #017-639  
F. #105-270

A. #187-843  
B. #036-330  
C. #214-860  
D. #109-560  
E. #018-688  
F. #106-299

A. #187-771  
B. #036-402  
C. #214-951  
D. #111-294  
E. #018-874  
F. #103-567

A. #187-824  
B. #036-240  
C. #214-856  
D. #111-590  
E. #018-889  
F. #106-303

Honey  
Beige  
(W 2)

Rosebud  
Beige  
(C 2)

Toasted  
Tan  
(C 2)

Warm  
Bronze  
(W 2)

Cocoa  
(C 3)

Cool  
Copper  
(C 3)

A. #187-858  
B. #036-770  
C. #214-880  
D. #109-761  
E. #019-555  
F. #106-322

A. #187-786  
B. #036-527  
C. #214-966  
D. #111-605  
E. #018-616  
F. #104-258

A. #187-805  
B. #036-929  
C. #214-935  
D. #111-536  
E. #019-650  
F. #106-265

A. #241-150  
B. #037-050  
C. #214-928  
D. #114-016  
E. #019-665  
F. #085-838

A. #241-146  
B. #037-079  
C. #215-006  
D. #121-086  
E. #019-670  
F. #085-880

A. #241-127  
B. #037-117  
C. #214-990  
D. #121-090  
E. #019-699  
F. #086-007

Warmest  
Beige  
(W 1)

True  
Beige  
(C 2)

Rich  
Honey  
(W 2)

Rich  
Copper  
(W 3)

Mahogany  
(C 3)

Toasted  
Brown  
(W 3)

A. #187-839  
B. #036-252  
C. #214-975  
D. #109-353  
E. #018-673  
F. #106-318

A. #187-790  
B. #036-546  
C. #214-970  
D. #109-412  
E. #019-081  
F. #105-159

A. #241-165  
B. #036-904  
C. #214-994  
D. #111-610  
E. #019-646  
F. #085-823

A. #241-089  
B. #037-140  
C. #214-913  
D. #122-886  
E. #019-703  
F. #086-011

A. #241-050  
B. #037-190  
C. #215-010  
D. #122-890  
E. #019-718  
F. #086-026

A. #241-055  
B. #037-193  
C. #214-909  
D. #122-905  
E. #019-722  
F. #086-030

## CONCEALERS

White-1

Light-1

Medium-2

Dark-3

G. #191-240  
H. #092-711

G. #191-254  
H. #092-802  
I. #116-774

G. #191-269  
H. #092-840  
I. #118-322

G. #191-273  
H. #093-153  
I. #121-124

- Dermatologist-tested
- PABA-free sunscreen
- Non-comedogenic

(C)—Cool  
(W)—Warm  
Numbers 1, 2 and 3  
denote the levels  
of intensity from  
lightest to richest.

# snow lites

## A JOLLY DISPLAY OF LIQUID LIGHTING

### CONCEALERS

#### G. Concealing Stick

Creamy, full coverage.

.06 oz. net wt.

\$3.75

#### H. FACE LIFTING

#### Moisture Firm Concealer

.5 oz. net wt.

\$4.50

#### I. FACE LIFTING

#### Corrector Pencil

.01 oz. net wt.

\$4.25

BUY ANY  
FOUNDATION  
GET THE  
CONCEALING  
STICK  
FOR  
**\$1**

color

MOISTURE FIRM CONCEALER

FACE LIFTING CORRECTOR PENCIL

PERFECT MATCH SELF-ADJUSTING FOUNDATION

PERFECT MATCH SELF-ADJUSTING FOUNDATION

PERFECT MATCH SELF-ADJUSTING FOUNDATION

PERFECT MATCH SELF-ADJUSTING FOUNDATION

PERFECT MATCH SELF-ADJUSTING FOUNDATION

PERFECT MATCH SELF-ADJUSTING FOUNDATION

PERFECT MATCH SELF-ADJUSTING FOUNDATION

PERFECT MATCH SELF-ADJUSTING FOUNDATION

# packed powder

## A BLISSFUL BLAST OF WINTER LIGHTS



### POWDERS

A. PERFECT MATCH Wet/Dry Powder .4 oz. net wt. \$7.95

B. Translucent Loose Powder .75 oz. net wt. \$6.50

C. Translucent Pressed Powder .4 oz. net wt. \$6.50

D. CLEAR FINISH Powder Mill with Oil-Free Powder .5 oz. net wt. \$7.95

### BLUSH

TRUE COLOR Powder Blush .22 oz. net wt. \$6.75

Natural Radiance Blush Stick .25 oz. net wt. \$4.75

### POWDERS

| Light-1                                                  | Light Medium-1                                           | Medium-2                                                 | Deep-2                                                   | Deep-Dark-3                                              | Darkest-3                                                |
|----------------------------------------------------------|----------------------------------------------------------|----------------------------------------------------------|----------------------------------------------------------|----------------------------------------------------------|----------------------------------------------------------|
| A. #155-834<br>B. #191-125<br>C. #191-182<br>D. #157-746 | A. #155-849<br>B. #191-130<br>C. #191-197<br>D. #157-750 | A. #155-853<br>B. #191-144<br>C. #191-201<br>D. #157-770 | A. #155-868<br>B. #078-878<br>C. #157-799<br>D. #157-770 | A. #155-887<br>B. #078-882<br>C. #157-803<br>D. #157-818 | A. #155-872<br>B. #078-897<br>C. #157-818<br>D. #157-818 |

### POWDER BLUSH

| neutrals/browns                                                                                                                                             | tawnies/corals/reds                                                                                                                                                | mauves/berries/plums                                                                                                                                                                                                                               | pinks/roses/lushias                                                                                                                                      |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------|
| Big Free Brown ▲ (W 1) #273-741<br>Rose Mink ▲ (W 2) #135-643<br>Sweetest Mauve (C 1) #274-974<br>Velvet Plum ▲ (C 2) #135-662<br>Extra Plum (C 3) #275-629 | Earthen Rose ▲ (C 2) #274-936<br>Golden Peach ▲ (W 1) #275-071<br>Mad About Mauve (C 2) #275-086<br>On-and-On Mauve ▲ (C 2) #275-310<br>Lot Go Lila (C 1) #273-776 | Rose Passion (W 3) #274-960<br>Coral Thrill (W 2) #275-291<br>Egyptian Sun (W 3) #275-049<br>Creamy Caramel (W 2) #145-602<br>Touch of Tea (W 3) #173-615<br>Barely Rose ▲ (C 2) #090-613<br>Romance (C 2) #280-942<br>Moco Roses ▲ (W 1) #090-632 | Wine Soufflé Frost ▲ (W 3) #172-218<br>Dawn (W 1) #280-957<br>Tropical Peach ▲ (W 2) #090-670<br>Simply Pink (C 1) #145-655<br>Real Rouge (C 3) #179-963 |

### BLUSH STICK

- Dermatologist-tested
- PABA-free sunscreen
- Non-comedogenic

### EYESHADOW QUADS

#### neutrals/browns

|                   |                   |                   |                   |            |                 |                 |              |
|-------------------|-------------------|-------------------|-------------------|------------|-----------------|-----------------|--------------|
| Nile Brown        | Antique Brown     | Molten Bronze     | Sweet Honey       | Wild Sage  | Ooh La La Olive | Brown Lustre    | Go Out Green |
| Richland Gold     | Snowflake         | Golden Buttercup  | Chantilly Lace    | Trick Tape | Grey Lustre     | Butterfly Wings | Shimmer      |
| #201 (W) #175-900 | #202 (W) #175-920 | #203 (W) #175-968 | #204 (W) #172-112 |            |                 |                 |              |

#### tawnies/corals/reds

|                   |                   |                   |               |             |               |
|-------------------|-------------------|-------------------|---------------|-------------|---------------|
| Wine 'n Roses     | Autumn Leaf       | Silk Chestnut     | Silk Cocoa    | Sakkara Ivy | Classic Green |
| Golden Sun Sugar  | Tapestry          | Washed Apricot    | Washed Copper | Bayleaf     | Sweet Dreams  |
| #210 (W) #175-972 | #211 (W) #175-987 | #212 (W) #176-027 |               |             |               |

#### mauves/berries/plums

|                   |                   |                   |                   |            |               |               |           |
|-------------------|-------------------|-------------------|-------------------|------------|---------------|---------------|-----------|
| Purple Passion    | Smoky Mauve       | Plum Satin        | Sugar Plum        | Plum Moiré | Purple Banner | Burgundy Rose | Pink Rose |
| Vary Pink         | Crimson Up Roses  | Sweet Whisper     | Rose Dusk         | Sateen     | Dresden Brown | Rose Dawn     | Rose Vine |
| #220 (C) #176-031 | #221 (C) #176-046 | #222 (C) #176-213 | #223 (C) #009-103 |            |               |               |           |

#### pinks/roses/lushias

|                   |                   |                   |                      |                   |                 |                |                 |             |               |
|-------------------|-------------------|-------------------|----------------------|-------------------|-----------------|----------------|-----------------|-------------|---------------|
| Cool Black        | Falling Rain      | Sapphire Blue     | Azure Blue           | Soft Iris         | Blue Roses      | Vibrant Violet | Liberated Lilac | Opalesque   | Plum Rose     |
| Silver Lining     | Blue Heaven       | Robin Blue        | White Magic Sapphire | Silk Rose         | Sparkling White | Spring Spirit  | Sparkle         | Purple Rose | Midnight Rose |
| #230 (C) #176-728 | #231 (C) #176-232 | #232 (C) #176-247 | #233 (C) #172-127    | #234 (C) #009-118 |                 |                |                 |             |               |

### TRUE COLOR Powder Eyeshadow Quad

.20 oz. total net wt.

\$5.25 each

### Color Glide Liquid Eyeliner

.14 oz. net wt.

\$4.99

Last time in Brochure 24!



(C) Cool (W) Warm Frost Flattois deeper skin tones Numbers 1, 2 and 3 denote the levels of intensity from lightest to richest.

# MAXIMUM COLOR

neutrals/browns

- Nude (W 1) #174-699
- Maple Sugar ▲ (W 2) #174-722
- Chocolate Creme (W 3) #093-722

tawnies/corals/reds

- Peppy (W 1) #086-853
- Gingerbread (W 2) #087-329
- Autumn Red (W 3) #093-646

mauves/berries/plums

- Mauve Treasure ▲ (C 2) #174-809
- Berry Extreme (C 3) #093-521
- Cherry Ice (C 3) #174-741

pinks/roses/fuchsias

- Rosette (C 1) #174-760
- Tulle (C 2) #174-756
- Rose Fire ▲ (C 3) #174-775

# COLOR RICH

- Cool Peach ▲ (W 1) #165-823
- Bronze Treasure ▲ (W 2) #165-650
- Cinnamon Suede (W 2) #165-645
- Teaberry (C 1) #165-463
- Chocolate Fling ▲ (W 2) #156-989
- Buttered Rum (W 3) #156-846
- Pralines 'N Cream (W 1) #165-626
- Hot Cinnamon ▲ (W 3) #165-831

- French Damask ▲ (W 1) #158-044
- Prolonged Peach ▲ (W 2) #165-384
- Undeniable Apricot ▲ (W 1) #165-350
- Continuous Coral (W 2) #165-819
- Autumn Wool (W 2) #157-052
- Sunburst Orange (W 2) #165-430
- Persimmon (W 2) #165-459
- Flame Red (C 3) #165-129
- Supreme Mauve (C 2) #160-825

- Midnight Rose ▲ (C 3) #002-803
- Lasting Mauve ▲ (C 1) #160-787
- Rose Suede (C 2) #160-830
- Cozy Mauve ▲ (C 2) #160-359
- Rose Light ▲ (C 2) #004-352
- Outstanding Plum (C 2) #160-772
- Wine Berry (C 2) #150-844
- Ticked Pink (C 1) #160-768
- Frostiest Mauve ▲ (C 1) #160-720
- Oxford Wine (C 3) #160-643
- Cranberry (C 3) #164-930
- Instant Mocha (C 2) #160-806
- Long-Lived Ruby (C 3) #164-854
- Satin Claret ▲ (C 2) #160-577
- Smooth Wine (W 3) #164-964

- Rich Rose ▲ (C 3) #007-540
- Pink Fantasy ▲ (C 1) #160-363
- Forever Rose ▲ (C 2) #160-320
- Endless Garnets ▲ (C 3) #161-669
- Rare Rose ▲ (C 2) #009-399
- Timeless Pink (C 1) #160-378
- Almost Violet ▲ (C 2) #163-877
- Cherry Jubilee (C 3) #164-840
- Country Rose ▲ (C 2) #160-916
- Starlit Pink (C 2) #160-901
- Windy Rose (C 3) #161-377
- Spring Fling ▲ (C 2) #156-933
- Harvest Wine ▲ (C 3) #162-062
- Berry, Berry Nice (C 3) #165-080

# LUXURY LINING PENCILS

EYE LINER

- Black Kohl (C) #119-367
- Chocolate Kohl (W) #118-590
- Cinnamon Kohl (W) #119-410
- Hunter Green Kohl (W) #118-595

UP LINER

- Black Kohl (C) #119-367
- Chocolate Kohl (W) #118-590
- Cinnamon Kohl (W) #119-410
- Hunter Green Kohl (W) #118-595

Heather Kohl (C) #120-352

- Violet Kohl (C) #179-429

Blue Kohl (C) #119-352

- Steel Grey Kohl (C) #119-371

UP LINER

- Nutmeg (W) #116-540
- Chocolate (W) #116-702
- Caramel (W) #116-760
- Rich Red (W) #116-793

Caramel (W) #116-760

- Rich Red (W) #116-793

Spice (C) #117-599

- Mauve (C) #117-489
- Plum Wine (C) #118-250

Rose (C) #118-205

- Magenta (C) #118-561

Model is wearing LUXURY Lip Liner in Mauve and Eye Liner in Chocolate Kohl. COLOR RICH Upstick in Pralines 'N Cream. (C)—Cool (W)—Warm ▲ Frost ■ Extenders (designer skin tones). Numbers 1, 2 and 3 denote the levels of intensity from lightest to richest.

# brilliant blizzard

## OF FESTIVE FROSTS AND CREAMS

color



MAXIMUM COLOR  
Creamy Matte Lipstick  
.13 oz. net wt.  
**\$4.75**

COLOR RICH  
Renewable Lipstick  
.13 oz. net wt.  
**\$4.75**

LUXURY LINING PENCILS  
Eye Lining .04 oz. net wt.  
Lip Lining .05 oz. net wt.  
**\$3.00 each**

# MOISTURE 15 Satin Smooth Lipstick

Increases lip moisture by 400%! Lips feel hydrated up to 15 hours. SPF 15 sunscreen. Sheer finish. .13 oz. net wt.

\$4.75

## neutrals/browns

- |               |                    |
|---------------|--------------------|
| Heather (W 2) | Rich Spice ▲ (W 3) |
| #214-330      | #214-325           |

## tawnies/corals/reds

- |                   |                         |
|-------------------|-------------------------|
| Juicy Melon (W 2) | Berry Berry Moist (C 3) |
| #211-622          | #214-344                |

## mauves/berries/plums

- |                       |                     |                   |
|-----------------------|---------------------|-------------------|
| Raspberry Ice ▲ (C 1) | Antique Mauve (C 2) | Moist Mauve (C 1) |
| #210-391              | #210-410            | #210-406          |
| Burgundy Brew (C 3)   | Antique Plum (C 2)  |                   |
| #213-718              | #210-425            |                   |

## pinks/roses/fuchsias

- |                     |                         |                     |
|---------------------|-------------------------|---------------------|
| Orchid Mist ▲ (C 1) | Champagne Mauve ▲ (C 2) | Rose Freeze ▲ (C 3) |
| #211-576            | #211-130                | #211-159            |

# TRULY TRANSLUCENT Gloss Stick

Translucent color with an ultra-high shine. Moisturizing formula with SPF 12 sunscreen, in an elegant slimline case. .06 oz. net wt.

\$4.75

## neutrals/browns

- |                         |                           |                   |                   |
|-------------------------|---------------------------|-------------------|-------------------|
| Shimmering Gold ▲ (W 1) | Shimmering Bronze ▲ (W 2) | Sheer Brown (W 3) | Transparent (C 1) |
| #157-985                | #157-990                  | #158-006          | #158-010          |

## tawnies/corals/reds

- |                 |              |                    |
|-----------------|--------------|--------------------|
| Demi Wine (W 3) | Kissed (W 2) | Peach Veil ▲ (W 1) |
| #158-078        | #158-063     | #158-030           |

## mauves/berries/plums

- |                          |                      |
|--------------------------|----------------------|
| Lilac Reflection ▲ (C 1) | Mauve Illusion (C 2) |
| #158-082                 | #158-097             |
| Plum Shadow (C 3)        |                      |
| #158-101                 |                      |

## pinks/roses/fuchsias

- |                     |                   |
|---------------------|-------------------|
| Hint of Berry (C 3) | Silk Rose ▲ (C 2) |
| #162-297            | #158-140          |
| Ice ▲ (C 1)         |                   |
| #158-120            |                   |

# merry mix OF SHIMMER AND SHINE

color



Model is wearing TRULY TRANSLUCENT Gloss Stick in Lilac Reflection.

(C)—Cool (W)—Warm ▲ Frost ■ Flatters deeper skin tones.  
Numbers 1, 2 and 3 denote the levels of intensity from lightest to richest.

# light coating

## OF WONDROUS WINTER WRAPPINGS

color

### Vitamin E Conditioning Cuticle and Nail Oil

- Restores moisture.
- Conditions dry brittle nails and cuticles.
- Fast-drying.

.4 fl. oz.  
#017-514

~~\$5.25~~ **\$4.25**

Last Time In Brochure

### Avon Liquid Silk Wrap

- Protective coat of genuine silk fibers prevents nails from splitting and cracking.
- Dries to a clear, glossy finish.
- Quick and easy to use.

.4 fl. oz.  
#116-205

~~\$3.50~~ **\$2.99**

Last Time In Brochure

### Nail Enamel Corrector Pen

- Effortlessly removes even darkest nail enamel around cuticle.
- Perfect for a quick touch-up.

.12 fl. oz.  
#227-120

**\$4.99**

### Ultra Hard Strengthener

- Protects, hardens and reinforces.

.4 fl. oz.  
#008-991

**\$3.50**

Formulated without toluene or formaldehyde so it's gentle to nails.

### Speed Dry No-Chip Top Coat

- Super-high shine lasts longer.
- UV inhibitors help prevent nail enamel from fading/yellowing.

.4 fl. oz.  
#008-900

**\$3.50**

### No-Peel, No-Split Base Coat

- Helps nails resist peeling; helps rehydrate and improve flexibility.

.4 fl. oz.  
#008-987

**\$3.50**

### Maximum Wear Top & Base Coat

- Extends nail enamel wear 100%.
- Acts as a stain-resistant primer and protective top coat.

.4 fl. oz.  
#008-896

**\$3.50**

# Smear? not here!

PERFECT WEAR.

stay put. stay perfect.

Stephanie is wearing PERFECT WEAR Eye Color in Cool

(C)—Cool (W)—Warm ▲ Frost ■ Flatters deeper skin tones. Numbers 1, 2 and 3 denote the levels of intensity from lightest to richest.

## EYE COLOR

### neutrals/browns

|                                       |                                     |                                     |                                    |
|---------------------------------------|-------------------------------------|-------------------------------------|------------------------------------|
| Cast<br>(W 1)<br>#084-980             | Diamond<br>▲ (C 1)<br>#256-437      | Brown Mink<br>▲ (W 3)<br>#168-151   | Honey<br>(W 2)<br>#256-456         |
| Non-Stop<br>Beige ▲ (W 1)<br>#174-502 | Classic Gray<br>▲ (C 3)<br>#168-257 | Golden<br>Beige ▲ (W 2)<br>#098-451 | Lasting<br>Cocos (W 2)<br>#174-498 |

### tawnies/corals/reds

|                           |                                       |                                     |                                    |
|---------------------------|---------------------------------------|-------------------------------------|------------------------------------|
| Mint<br>(W 1)<br>#085-900 | Forever<br>Bronze ▲ (W 1)<br>#169-928 | More Than<br>Moss (W 3)<br>#158-147 | Ultimate<br>Teal (W 2)<br>#174-517 |
|---------------------------|---------------------------------------|-------------------------------------|------------------------------------|

### mauves/berries/plums

|                               |                                  |                                     |                                    |
|-------------------------------|----------------------------------|-------------------------------------|------------------------------------|
| Twilight<br>(C 1)<br>#086-485 | Grapevine<br>▲ (C 3)<br>#168-242 | Prolonged<br>Plum (C 2)<br>#174-464 | Perfect<br>Petal (C 1)<br>#174-536 |
|-------------------------------|----------------------------------|-------------------------------------|------------------------------------|

### pinks/roses/fuchsias

|                           |                                      |                                  |                                         |
|---------------------------|--------------------------------------|----------------------------------|-----------------------------------------|
| Mist<br>(C 1)<br>#086-872 | Timeless<br>Blue ▲ (C 2)<br>#174-483 | Plum<br>Pewter (C 3)<br>#168-166 | Provocative<br>Pink ▲ (C 1)<br>#174-450 |
|---------------------------|--------------------------------------|----------------------------------|-----------------------------------------|

## EYE LINER

### neutrals/browns

|                                 |                               |                          |
|---------------------------------|-------------------------------|--------------------------|
| Better<br>Brown (W)<br>#172-901 | Black<br>Onyx (C)<br>#000-512 | Mahogany (W)<br>#000-550 |
|---------------------------------|-------------------------------|--------------------------|

### tawnies/corals/reds

|                             |                       |
|-----------------------------|-----------------------|
| Great Green (W)<br>#176-763 | Olive (W)<br>#000-531 |
|-----------------------------|-----------------------|

### pinks/roses/fuchsias

|                               |                               |
|-------------------------------|-------------------------------|
| Grey<br>Stone (C)<br>#175-797 | Navy<br>Night (C)<br>#183-082 |
|-------------------------------|-------------------------------|

## MASCARA

|                  |                         |                   |
|------------------|-------------------------|-------------------|
| Navy<br>#050-409 | Brown/Black<br>#050-360 | Black<br>#050-212 |
|------------------|-------------------------|-------------------|



Eye Makeup  
Remover  
2 fl. oz.  
#009-156  
\$4.50

## PERFECT WEAR

### Eye Color

.06 oz. net wt.

\$6.00

### Eye Liner

.01 oz. net wt.

\$4.95

### Mascara

.25 oz. net wt.

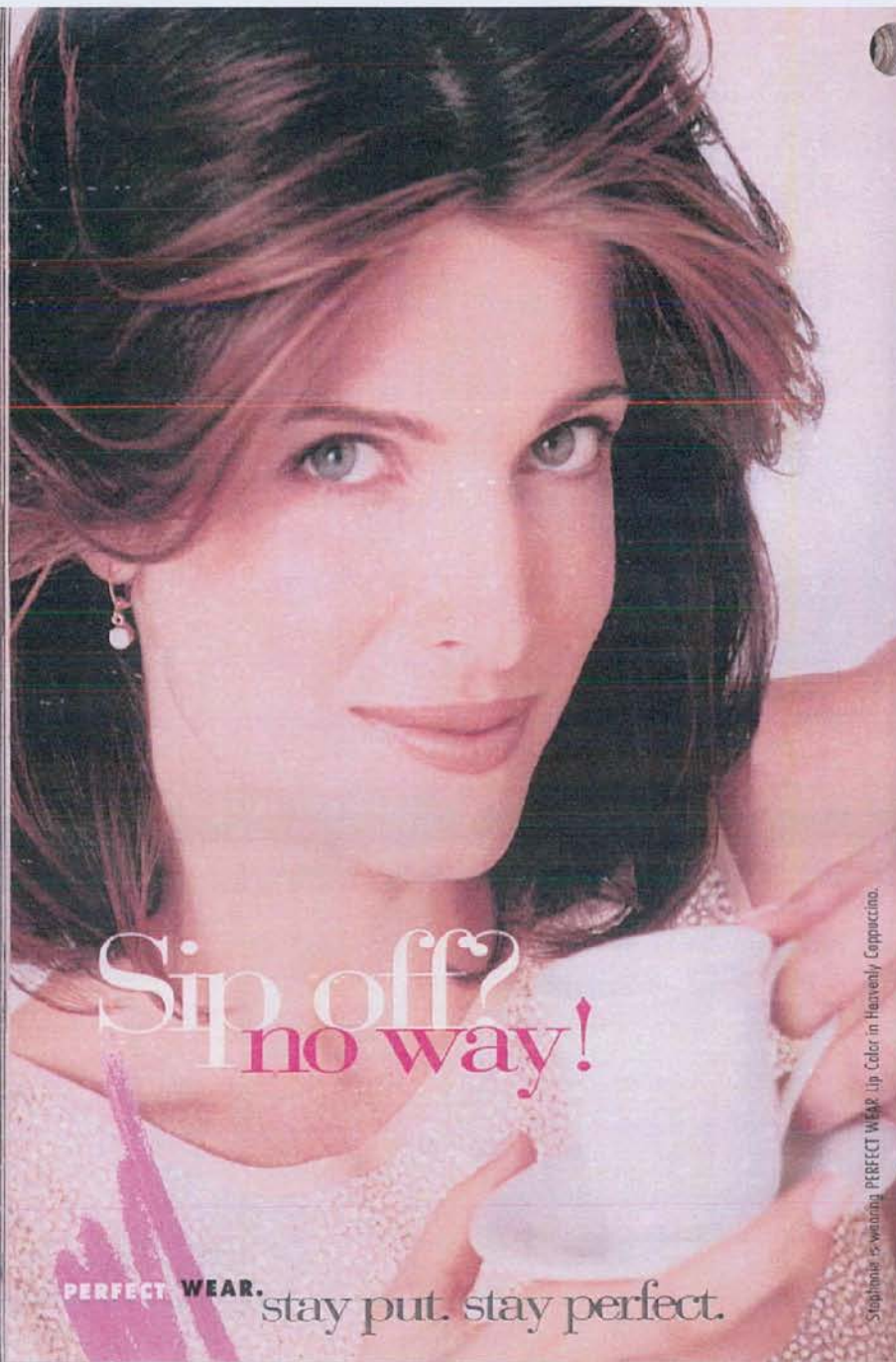
\$5.50

**\$2.99**

best value  
this year

color





Sip off?  
no way!

PERFECT WEAR. stay put. stay perfect.

Stephane is wearing PERFECT WEAR Lip Color in Heavenly Cappuccino.

# LIP COLOR

## neutrals/browns

- Iced Mocha ▲(W 1) #088-086
- Chocolate (W 3) #088-090
- Cognac (W 3) #168-132
- Best Brown ▲(W 2) #168-080
- Heavenly Cappuccino (W 1) #132-720

## tawnies/corals/reds

- 24 Hour Red (W 2) #089-105
- Call It Coral ▲(W 2) #088-124
- Peach Supreme (W 1) #131-887
- Fine Wine (W 3) #132-769
- Better Brandy ▲(W 3) #193-147

## mauves/berries/plums

- Plum Perfect (C 3) #088-822
- Mauvelous ▲(C 2) #088-990
- Mauve-Ice ▲(C 1) #131-872
- Magnificent Mauve (C 2) #132-687
- Precious Plum ▲(C 3) #168-060

## pinks/roses/fuchsias

- Summer Pink ▲(C 1) #088-139
- Roseberry (C 2) #088-636
- Always Rose ▲(C 2) #132-697
- Precise Pink ▲(C 1) #193-879
- Model Magenta ▲(C 3) #168-075

# LIP LINER

## neutrals/browns

- Browns (W) #196-954
- Neutrals (W) #000-565

## tawnies/corals/reds

- Tawnies (W) #201-405
- Reds (W) #000-584

## mauves/berries/plums

- Plums (C) #201-410
- Mauves (C) #000-599

## pinks/roses/fuchsias

- Roses (C) #201-424
- Pinks ▲(C) #000-603

# FOUNDATION

- |                              |                               |                                |                             |                           |                              |
|------------------------------|-------------------------------|--------------------------------|-----------------------------|---------------------------|------------------------------|
| Ivory Beige (C 1) #204-639   | Soft Biscuit (C 1) #204-624   | Porcelain Beige (W 1) #204-662 | Almond Beige (W 1) #204-677 | Bush Beige (C 1) #204-696 | Creamy Beige (W 1) #208-448  |
| Honey Beige (W 2) #204-681   | Rosetint Beige (C 2) #208-486 | Toasted Tan (C 2) #206-760     | Warm Bronze (W 2) #208-778  | Cocoa (C 3) #208-797      | Cool Copper (C 3) #208-840   |
| Warmest Beige (W 1) #204-643 | True Beige (C 2) #204-658     | Rich Honey (W 2) #206-596      | Rich Copper (W 3) #208-869  | Mahogany (C 3) #206-888   | Toasted Brown (W 3) #208-907 |



color

# PERFECT WEAR

Lip Color  
.06 oz. net wt.  
**\$6.00**

Lip Liner  
.01 oz. net wt.  
**\$4.95**



# Foundation SPF 6

Finish will look "just applied" for up to 12 hours. Transfer-resistant formula blends easily, sets in 60 seconds. Dermatologist-tested, oil-free, non-comedogenic. 1 fl. oz.  
**\$8.95**

# JEWELRY

## JUBILEE OF GEMS

Season your style with festive **brilliance**...from the splendor of our stunning **sterling** to the classic beauty of our **golden** classics. Feast your eyes on **charming** holiday trimmings...spread some cheer with giftable **delights**. Celebrate! Rejoice! **Be merry!** It's a magical time of the year!

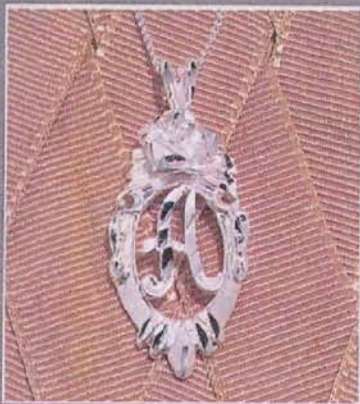
### NEW STERLING SILVER DIAMOND CUT INITIAL PENDANT

Sculptured sterling silver initial pendant, 1 1/4" L. Curb-style sterling silver chain (19" L) with lobster-claw clasp.

### INTRO SPECIAL \$14.99

Next Brochure \$19.99

|            |            |
|------------|------------|
| A #091-495 | K #092-860 |
| B #091-548 | L #092-893 |
| C #091-552 | M #092-984 |
| D #091-734 | N #093-010 |
| E #091-753 | P #093-024 |
| F #091-863 | R #093-043 |
| G #091-878 | S #093-058 |
| H #092-468 | T #093-077 |
| J #092-578 | V #093-081 |



Enlarged to show detail.

Available  
in the  
18 initials  
shown.



78



# WOW!

5 pairs of earrings,  
9 unique looks,  
1 low price!

## NEW

### Boxed Earring Gift Set

Faux pearl studs (8mm) and rhinestone studs (1/4" diam.) can be worn alone, or as part of either the convertible rhinestone twist (3/4" L) or convertible faux pearl & rhinestone dangle (1 1/2" L). Stamped hoop (1/2" diam.); goldtone teardrop buttons with faux onyx cabochon (3/8" L); wire hoops (1 3/8" diam.)...an entire wardrobe of earrings all in goldtone. Pierced only, with surgical steel posts. #097-857



jewelry

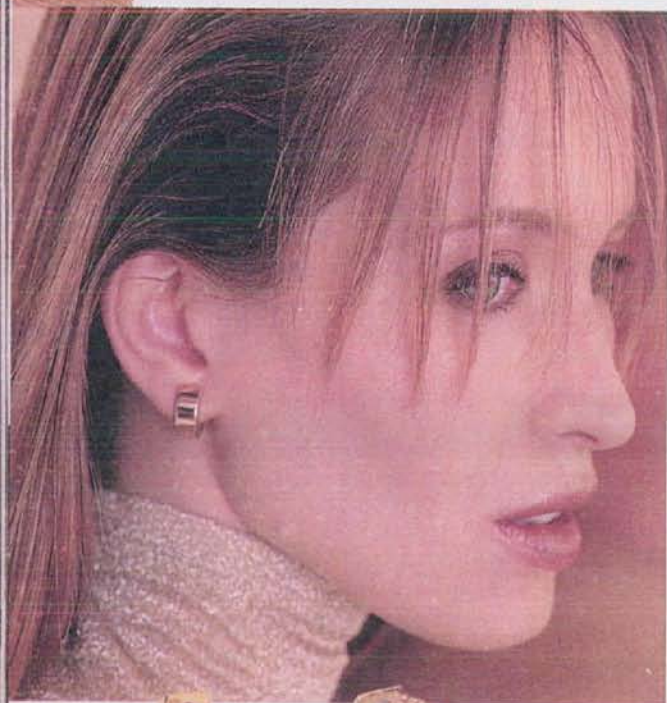
## INTRO SPECIAL

**\$19.99** THE SET

Next Brochure \$40.00

# HALF PRICE!

joyous jubilee of  
**trendy** treasures



**NEW**  
**TINY CUFF HOOP EARRINGS**

Mini-hinged hoops in goldtone hug your earlobe. Pierced only, with surgical steel posts.

**A. Golden**  
1/2" diam.  
#094-790

**B. Textured**  
Beaded texture with faux amethyst.  
5/8" diam.  
#097-838

**C. Rhinestone**  
1/2" diam., with rhinestone accents.  
#094-513

**\$9.99** each pair



- Body-conscious style hugs the earlobe
- Comfortable, easy fit
- Simple, trendy design

82



**NEW**  
**STATUS LINK BRACELETS**  
Designer-look links in goldtone.

**D. Double Curb**  
Small,  
7 1/4" L #088-291  
Large,  
8 1/4" L #088-330

**E. Bold**  
Small, 7" L #088-177  
Large, 8" L #088-272

jewelry

intro  
special  
**\$9.99**  
each

Next brochure \$14.99

83

joyous  
jubilee of  
holiday  
charmers



Also  
available in  
Spanish.



Pendant  
actually  
magnifies!

**NEW**

**Serenity Prayer Tac Pin**

A dove of matte goldtone rests on a tasseled bookmark with inspirational message. Bookmark, 6" L. Dove pin, 7/8" W. Tac back. English #220-073 Spanish #222-171

\$6.99

**NEW**

**Angel Magnifying Glass Pendant**

Working magnifying glass in matte goldtone with rhinestone accents. 3 1/2" L. 32" goldtone chain.

#116-884

\$14.99

**NEW**

**Pearly Bell Earrings**

Faux pearl in goldtone with crystals. 3/4" L. Pierced only, with surgical steel posts.

#116-463

\$6.99

**NEW**

**Leverback Earrings**

Glittering holiday charmers. 1" L. Pierced only, with leverback ear wires of goldtone.

**A Christmas Tree**

Goldtone with red and green faux stones.

#253-131

**Christmas Star**

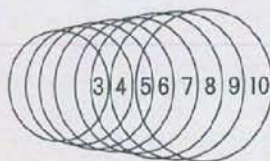
Goldtone encrusted with rhinestones.

#253-170

\$9.99 each pair



Not all jewelry shown actual size.



**RING SIZER**  
Match a circle with the inside of one of your rings to find the size.



**NEW**

**Convertible Ring Collection**

Center motif of pavé rhinestones holds any of these 7 interchangeable bands—five favorites in fashionable plastic versions: ivory, tortoise, lapis blue, coral and black; two in metal: florantine goldtone and silvertone.

Sizes:

5 #127-380

6 #127-376

7 #127-361

8 #127-357

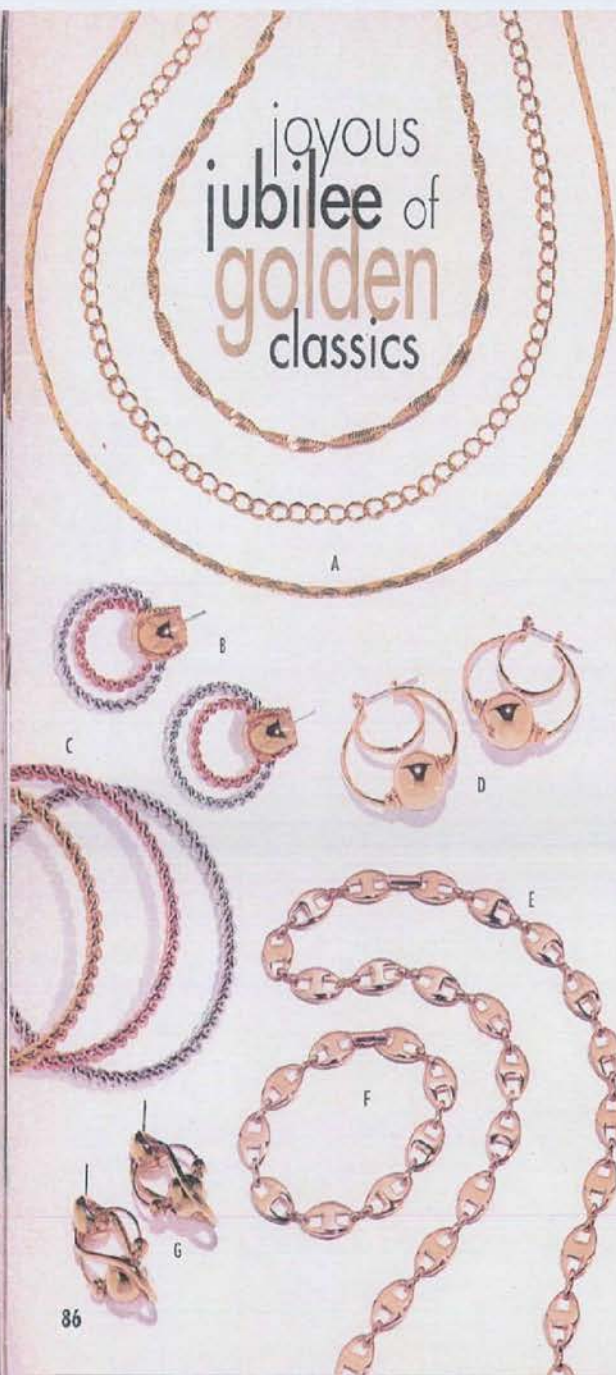
9 #127-342

10 #124-640

\$29.99

jewelry

# joyous jubilee of golden classics



**A. Golden Classics  
Necklace Trio**  
Goldtone. 18", 19" and  
20" chains to wear singly  
or nested together.  
#096-159  
\$19.99 set of three.

**B. Tri-Toned  
Doorknocker Earrings**  
Goldtone, rose goldtone,  
and silvertone. Earrings  
match bangle set. 1" L.  
Pierced only. #044-058  
\$12.99

**C. Tri-Toned Bangle Set**  
Goldtone, rose goldtone,  
and silvertone bracelets  
complement one another.  
Small, 2 1/2" diam.  
#044-062  
Large, 2 3/4" diam.  
#044-187  
\$14.99 set of three.

**D. Classic Bead Hoop  
Earrings**  
Goldtone. 1 7/8" L. Pierced  
only, with snap close ear  
wires. #117-508  
\$9.99

**Golden Classics  
Puff Link**  
Goldtone.  
**E. Necklace**  
18" #257-361 \$12.99  
24" #257-400 \$14.99  
**F. Bracelet**  
7" #257-338  
8" #257-357  
\$9.99

**G. Bold Caged Hoop  
Earrings**  
Goldtone. 1 1/2" L.  
Pierced only. #117-512  
\$9.99

## NEW

### Pearl Enhancers

Dress up a simple strand  
with an elegant clip-on motif.

### H. Elegant Evening

Impressive blue faceted crystal  
rimmed in rhinestone-studded  
goldtone. 1 1/4" L. #226-617

### I. Pearlesque "Y"

Crystals set in goldtone,  
with faux pearl bead and drop.  
2 3/4" L. #220-054  
\$6.99 each

## PEARLESQUE COLLECTION

### J. Double Row

Hand-knotted double strand  
of 8mm glass pearls,  
with goldtone clasp.

**Necklace**  
18" #256-896  
20" #256-900  
\$28.99

**Bracelet**  
7" #257-012  
8" #257-027  
9" #257-046  
\$16.99

### K. Single Row

Hand-knotted strand  
of 8mm glass pearls,  
with goldtone clasp.

**Necklace**  
18" #256-771  
\$16.99  
20" #256-862  
\$16.99  
24" #256-786  
\$18.99  
30" #256-839  
\$24.99

**Bracelet**  
7" #256-920  
8" #256-953  
9" #257-008  
\$9.99



## PEARLESQUE COLLECTION

### Earrings

Goldtone with plastic pearls.

### L. Stud

8mm diam. Pierced only.  
#256-528  
\$4.99

### M. Large Button

1 1/4" L. Clip only.  
#243-043  
\$10.99

### N. Teardrop

1 1/4" L.  
Pierced only.  
#077-279  
\$9.99

### O. Cluster

1 1/2" W.  
Pierced only.  
Cream #077-283  
Pink #077-298  
\$7.99 each pair

### P. Calla Lily

1" L. Pierced only,  
with goldtone ear wires.  
#256-915  
\$7.99

Pierced earrings have posts  
or ear wires of surgical steel  
unless otherwise noted.

jewelry

**A. Sterling Silver  
Dream Catcher  
Earrings**  
Genuine turquoise  
stones. 2 1/4" L.  
Pierced only.  
#198-536  
**\$16.99**

**B. Sterling Silver  
Turquoise Cross  
Earrings**  
Genuine turquoise  
centers.

**Necklace**  
Pendant, 7/8" L. 19"  
sterling silver chain.  
#198-847  
**\$16.99**

**Earrings**  
1 1/2" L. Pierced only.  
#198-512  
**\$12.99**

# NEW

**C. Sterling Silver  
Teddy Bear**  
Sterling silver jewelry  
in an adorable hinged  
teddy bear box.  
Ages 3 and up.

**Earrings**  
3/4" L. Pierced only.  
#203-154  
**\$9.99**

**Ring**  
Sizes:  
3 #203-169  
4 #203-173  
**\$9.99**

Earrings have posts or ear  
wires of sterling silver.  
Ring Size, page 85.



**D. Sterling Silver  
Blue Topaz Ring**  
Sizes:  
5 #043-506  
6 #043-510  
7 #043-530  
8 #043-559  
9 #043-783  
10 #044-010  
**\$29.99**

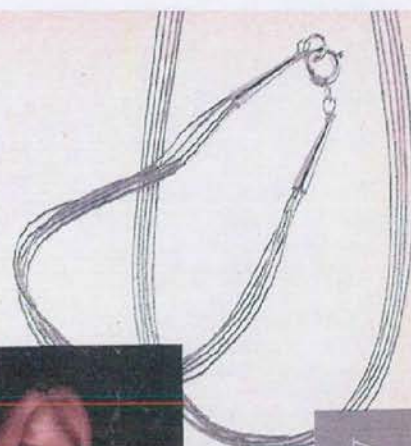
**E. Sterling Silver  
Rope Chain Necklace**  
18" #207-590  
**\$34.99**  
24" #207-604  
**\$44.99**

**F. Sterling Silver  
Rope Bracelet**  
7 1/2" #124-085  
8 1/2" #123-969  
**\$17.99**

# NEW

**G. Sterling Silver  
Cubic Zirconia  
Marquis Ring**  
Center cubic zirconia  
surrounded by two side  
trillion-cut cubic zirconia  
(total, 2.8 carats  
diamond weight  
equivalent).  
Sizes:  
5 #222-459  
6 #222-478  
7 #223-660  
8 #224-925  
9 #225-276  
10 #225-314  
**\$34.99**

joyous jubilee of  
**liquid**  
links

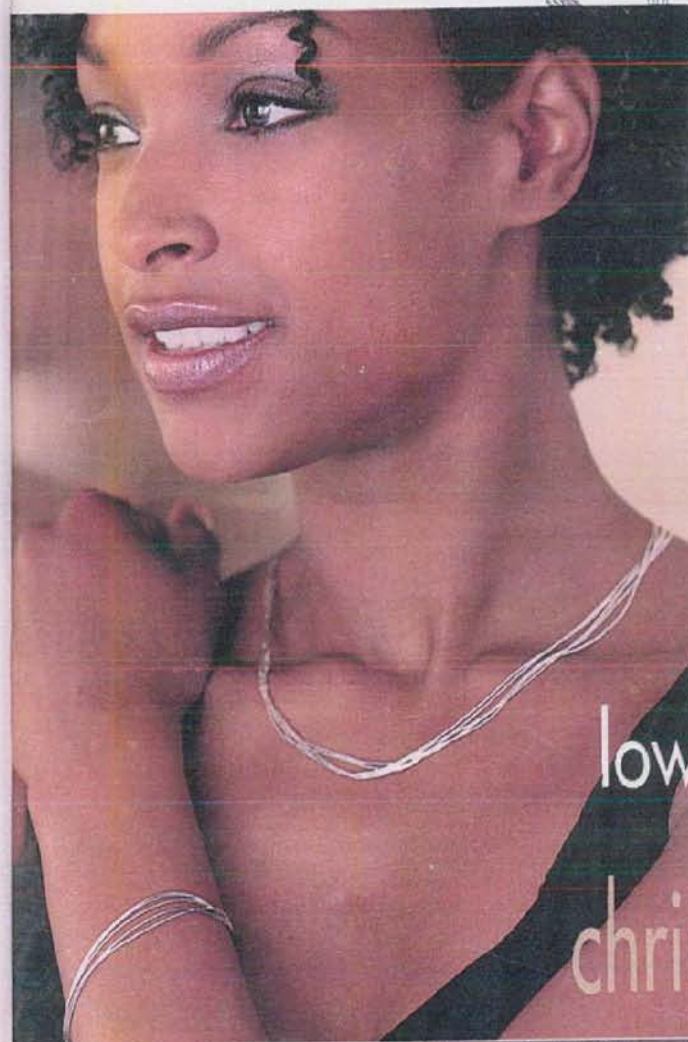


**Sterling Silver  
Liquid Silver**  
Five strands  
of endless  
tiny beads  
of liquid silver.

**Necklace**  
19" L.  
#179-652  
**\$39.99**  
**\$29.99**  
**Bracelet**  
7" #179-671  
8" #179-690  
**\$29.99**  
**\$19.99**

Crossed-out prices  
throughout this brochure refer  
to the most frequent prior  
selling price.

jewelry



lowest  
prices  
this  
christmas!

joyous jubilee of  
giftable  
delights

**A. Charming Wallet**

Vinyl wallet has billfold and credit card slots in snap-open front, accordion-style change purse in zip-close back. Decorated with goldtone hearts. 4 1/2" L x 4" W x 1 1/4" D, when closed. Imported.

Black #080-669 Red #080-673

~~\$14.99~~ **\$9.99**

**B. Golden Dangle Necklace**

Iridescent crystals on a goldtone link chain. 18" L. #034-869

~~\$12.99~~ **\$7.99**

**C. Sculptural Mother and Child Pendant**

Goldtone with Austrian crystal accent. 1" L on an 18" goldtone chain. #317-270

~~\$14.99~~ **\$7.99**

**D. Spring Fashion**

Pastel faux baroque pearls with goldtone.

**Torsade Necklace**

18" L, with goldtone filigree clasp. #041-360

~~\$19.99~~ **\$14.99**

**Earrings**

1 1/8" diam. Pierced only. #041-484

~~\$7.99~~ **\$4.99**

**E. Sterling Silver & Freshwater Pearl Earrings**

Genuine semi-precious stones. Pierced only, with sterling silver ear wires. 1" L. #137-540

~~\$6.99~~ **\$4.99**

**F. Baby Bootie Tac Pin**

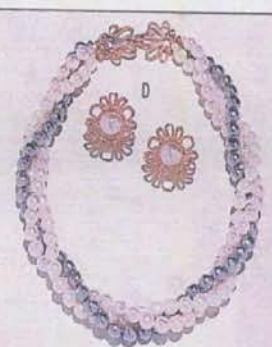
Goldtone with rhinestone accents and pink or blue glaze. 7/8" L. Tac back.

Boy (blue) #035-262

Girl (pink) #035-258

~~\$7.99~~ **\$4.99** each

90



**G. Butterfly Filigree Pin**

Goldtone with faux pearls. 2" W. #230-449

~~\$9.99~~ **\$7.99**

**H. Golden Classics Maximum Gift Set**

6mm studs and tailored-style earrings (3/4" L), both pierced only; two chains, 19" each. All in goldtone. #035-186

~~\$19.99~~

now only **\$14.99** the set  
A \$35 VALUE

**I. Sparkle Ring Hoop Earrings**

Triple hoops of goldtone with pastel rhinestones. 1 1/8" L. Pierced only, with snap-close ear wires. #034-539

~~\$9.99~~ **\$6.99**

**J. Avon Jewelry for Sensitive Skin Basic Hoops**

Triple tube hoop. Goldtone. 1 1/4" L. Pierced only. #238-530

~~\$9.99~~ **\$6.99**

**K. Expandable Locket Necklace**

Goldtone locket holds 4 pictures. Locket, 1 1/2" L; goldtone chain, 32" L. #035-152

~~\$19.99~~ **\$14.99**

**L. Ribbon Hair Accessory**

100% polyester, on metal clip. 6" W. Imported. Red #080-821 Black #082-767

~~\$8.99~~ **\$4.99** each



all at **lowest**  
prices **ever!**

jewelry

Earrings have posts or ear wires of surgical steel unless otherwise noted.

**WHILE SUPPLIES LAST.**

style  
STUDIO

## TIDINGS OF COMFORT AND JOY

**Delight** in the season that brings mistletoe and **magic**. Fill your heart with good **cheer**. **Rejoice** in the **giving...**and in the **receiving**. **Welcome** the season in plush, **cozy** fabrics in **rich** colors and prints that reflect a modern **sensibility**. These are **easy**, comfortable clothes that take you from day to evening **celebrations** with graceful **charm**.



### NEW

#### Brushed Fleece Hat & Glove Set

The perfect holiday giftable. Warm crusher hat with soft turned-up brim. Matching gloves with elastic wrists, cutaway cuffs and velvet trim. Brushed polyester fleece. Machine wash, dry flat. Imported. Red, Black, Brown. One size fits most. **\$19.99** each set

STYLE

# JOYOUS WARMTH & RELAXATION

## NEW

### Urban Fleece Shirt Jacket

Comfortable shirt jacket in soft brushed fleece to wear with everything. Doubles as a lightweight jacket. Floral design metal-tone buttons on front with contrasting collar, turn-back cuffs and topstitch detail. Zippered chest pocket, side slits. Machine wash. Imported. Red/Black, Camel/Dark Brown (polyester) Charcoal Heather/Black (polyester/rayon) S(6-8), M(10-12), L(14-16) **\$29.99** 1X(16W-18W), 2X(20W-22W), 3X(24W-26W) **\$34.99**

### Cozy Slouch Socks

The perfectly textured sock for a great casual look or for lounging at home. Ribbed, nubby cotton made with nylon for durability and stretch. Machine wash. Made in the U.S.A. Heather Black, Heather Brown (cotton/acrylic/nylon) Black/White (cotton/nylon) One size fits shoe sizes 5-10 **\$4.99** each pair **ANY TWO PAIRS \$7.99** Ask your Representative about our complete line of footwear products.

## NEW

### Stretch Knit Leggings

The piece to wear with everything. Ankle length leggings with no elastic waist to give you just the right fit. Cotton/Evra®. Machine wash. Made in the U.S.A. Black, Dark Brown S(6-8), M(10-12), L(14-16) **\$19.99** 1X(16W-18W), 2X(20W-22W), 3X(24W-26W) **\$24.99**

Evra® is a DuPont registered trademark for its brand of spandex fiber.

style

style  
STUDIO

# ELEGANTLY CASUAL

## NEW

**Textured Velour Short Dress**  
Sophisticated, yet short and casual. Carded velour texture; top-of-knee length. Jewel neckline with goldtone filigree buttons to hem. Polyester. Machine wash. Made in the U.S.A. of imported fabric. Espresso Brown

S(6-8), M(10-12), L(14-16)

**Intro Special \$29.99**

Next Brochure \$34.99

1X(16W-18W), 2X(20W-22W),  
3X(24W-26W)

**Intro Special \$34.99**

Next Brochure \$39.99

## NEW

**Ottoman Rib Velour Dress**  
Textured rib velour in an easy, relaxed fit. Ankle length with side slits. Feminine Johnny collar; shirred waistline and decorative matte goldtone buttons on bodice. Polyester. Machine wash. Made in the U.S.A. of imported fabric. Dark Teal, Black

S(6-8), M(10-12), L(14-16)

**Intro Special \$39.99**

Next Brochure \$44.99

1X(16W-18W),

2X(20W-22W),

3X(24W-26W)

**Intro Special \$44.99**

Next Brochure \$49.99

style

style  
STUDIO

# JOYOUS JUBILEE OF GIFTABLE DELIGHTS

style  
STUDIO



## NEW Ballet Flats

Comfortable and stylish. Nubuck look with corded edge. Crisscross topstitch detail and self-fabric bow at toe; pancake heel. Nonskid sole. Man-made materials. Medium width. Imported.  
Black, Espresso Brown  
Whole and half sizes: 6 - 9½ **\$19.99**

Style products currently not available in Puerto Rico and the Caribbean.

## NEW THE ULTIMA COLLECTION

All feature pebble grain black vinyl with genuine leather trim and goldtone signature logo.

### A. Classic Organizer Handbag

Our organizer handbag keeps everything well at hand. Easy-grip handle with removable shoulder strap, 46" L. Compact in design; front zip pocket with credit card slots, soft eyeglass case and storage pockets. Additional inside zip pocket and outside open compartment. Polyester lining.  
8" H x 10" W x 4" D.  
Imported.

**Intro Special \$19.99**  
Next Brochure \$24.99



### B. Tote Bag

Tote bag to take everywhere. Signature print cotton lining, with roomy inside zip pocket and snap closure. 14" H x 16" W x 5" D.  
Imported.

**\$39.99**

### C. Blazer Handbag

Signature print cotton liner; knotted vinyl shoulder strap, 49" L. Signature zipper pull. 7" H x 7" W x 3" D.  
Imported.

**\$9.99**

style

### Puppy Life Tee

For sleeping or lounging—riddle up in our pink oversized tee. V-neck and all-over puppy-on-a-crescent-moon print. Cotton/polyester. Machine wash. Imported.

One size fits Misses'

(S, M, L) \$17.99

One size fits Women's

(1X, 2X, 3X) \$22.99

### Kids Puppy Life Tee

Just like Mom's. Crewneck. Flame-resistant polyester. Machine wash. Made in the U.S.A.

Child Sizes: S(4/6X), M(8/10), L(12/14)

\$15.99

### Plush Puppy Slippers

For Mom. Slip into these cute and cuddly plush slippers. Polyester. Plastic eyes and nose. Nonskid vinyl-headed soles. Imported.

S(5-6), M(7-8), L(9-10)

\$14.99

### Kids Plush Puppy Slippers

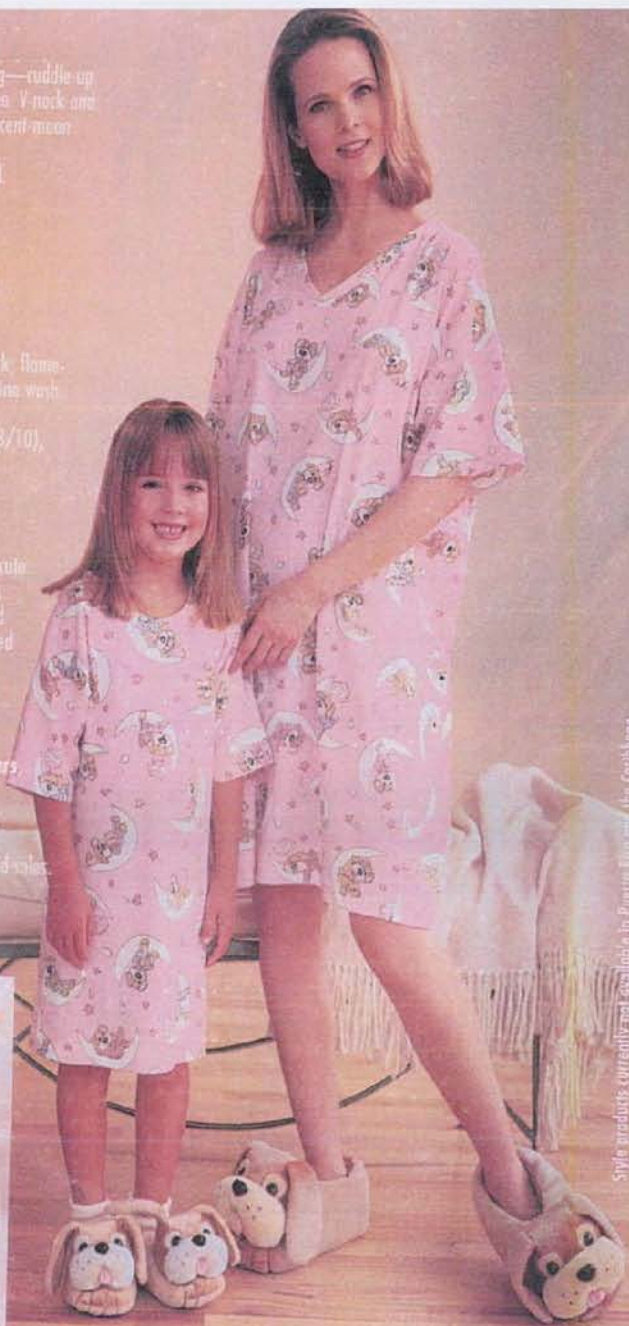
Same cute plush slipper, but for the kids! Sock top. Polyester. Plastic eyes and nose. Nonskid vinyl-headed soles. Imported.

9-10, 11-12, 13-1, 2-3

\$12.99



100



Style products currently not available in Puerto Rico and the Caribbean

## IDLE PLEASURES

### "What's in a Cloud"

Print Tee-in-a-Bag with Slippers. Behind every cloud lies...the perfect holiday gift. Oversized short-sleeve sleepshirt with an all-over cloud print in whimsical animal shapes. Comes with matching bag and slippers (one size fits most). Cotton/polyester knit. Machine wash. Imported.

One size fits Misses'

(S, M, L) \$19.99

One size fits Women's

(1X, 2X, 3X) \$24.99

style



intimate  
STYLE

Matching bag  
and slippers!



# ANEW peek at THE FUTURE NOW!

**ANEW NIGHT FORCE Vertical Lifting Complex**  
See it in Campaign 25, sample it now!

## FREE TRIAL SIZE

with any \$10.00  
purchase from  
pages 104-113



AVON  
SKIN CARE  
LABORATORIES

102

## CELEBRATE!

**ANEW** has something so revolutionary we couldn't wait to share it—**NIGHT FORCE** Vertical Lifting Complex. Order your sneak preview now—and **dare** to defy gravity. Plus, find the **perfect** skin care products to clean, tone and moisturize your skin, and special **treatments** to keep your skin **glowing** through the holidays and every day of the year.



### NEW ANEW NIGHT FORCE Vertical Lifting Complex Trial Size

Redefines and tightens appearance of sagging facial contours. Uplifting action brings a visually apparent vertical lift to jaw and cheek area. Additional benefits: moisturization and skin clarity. Optimum results after 12 weeks (84 consecutive nights) of use; maintain revitalized appearance with consistent, continued use. .5 fl. oz. #220-331

**\$5.00 or  
FREE** with any \$10.00 skin care  
purchase from pages 104-113

# SKIN CARE

**ANEW**  
day  
& night  
ANEW IS  
THE ONE



Also available:  
**Intensive Treatment  
for Face\***  
Double-AHA formula.  
1.7 fl. oz. #176-357  
**\$17.50**

**Formula C Facial  
Treatment Capsules**  
Essential, premeasured  
applications of pure  
Vitamin C. .41 oz. net wt.  
#176-400  
**\$18.50**

**Perfect Cleanser**  
5.1 fl. oz. #176-376  
**\$10.50**

**Perfecting Lotion  
for Problem Skin**  
Links age-fighting  
ingredients with proven  
acne treatment.  
1.7 fl. oz. #176-361  
**\$15.50**

**Perfecting Complex  
for Face**  
Original breakthrough  
formula. 1.7 fl. oz.  
#176-342  
**\$15.50**

**Perfect Eye Care  
Cream SPF 15**  
Moisturizes and nourishes  
delicate under-eye area.  
.5 fl. oz. #176-380  
**\$12.50**

\*If your skin is sensitive  
or prone to irritation, use  
All-In-One Perfecting Complex.

**AVON**  
SKIN CARE  
LABORATORIES

**All-In-One Intensive  
Complex SPF 15\***  
1.7 fl. oz. #233-304  
**\$17.50**

**All-In-One Perfecting  
Complex SPF 15**  
1.7 fl. oz. #232-991  
**\$15.50**

**All-In-One Perfecting  
Lotion SPF 8**  
1.7 fl. oz. #233-008  
**\$15.50**

**Retinol Recovery  
Complex  
PM Treatment**  
Targets fine lines  
and wrinkles.  
1 fl. oz.  
#121-602  
**\$17.50**

**ANEW**  
look younger in  
10 minutes or less  
AT SPECIAL  
SAVINGS

**Lowest  
Prices  
This  
Christmas**



**Instant Eye Smoother**  
Targets fine lines and wrinkles. Micro-refined  
silica beads gently diffuse light, Vitamin E  
hydrates delicate eye area.  
.5 fl. oz. #017-533  
~~\$15.50~~ **\$10.00**

**Alpha Peel-Off Facial Mask**  
Younger-looking skin in 10 minutes.  
Refines, conditions, lifts away impurities.  
Custom-blended AHAs and Botanicals.  
2.5 fl. oz. #176-395  
~~\$12.50~~ **\$10.00**

**ANEW NIGHT FORCE**  
**FREE** TRIAL SIZE  
with any \$10.00  
skin care purchase, see pg. 102

skin care

Lowest prices  
this Christmas



Special moisturizers for special skin needs.

**Moisture Generator Cream**  
All-day "moisture magnet."  
2.5 fl. oz. #274-257  
~~\$8.50~~ **\$5.00**

**HydraGel Oil-Control Lotion**  
Absorbs excess oil for a  
shine-free finish.  
1.7 fl. oz. #176-759  
~~\$10.00~~ **\$7.50**

Also Available

**Hydrofirming Cream  
Night Treatment**  
1.7 fl. oz.  
#026-166  
**\$10.50**

**New Figure Cellulite  
Body Cream**  
6.7 fl. oz.  
#236-944  
**\$10.00**

**Skin Smoother  
Foaming Body Scrub**  
6.7 fl. oz.  
#236-963  
**\$7.50**

**ANEW NIGHT FORCE**  
**FREE TRIAL SIZE**  
with any \$10.00  
skin care purchase, see pg. 102



Normal-To-Dry Skin

1. **CLEANSE**  
**Moisturizing Gentle  
Creme Cleanser**  
6.7 fl. oz.  
#042-093  
~~\$7.50~~ **\$5.00**

2. **TONE**  
**Moisturizing  
Alcohol-free Toner**  
6.7 fl. oz.  
#177-277  
~~\$7.50~~ **\$5.00**

3. **MOISTURIZE**  
**Moisture Lift  
Protective Cream  
SPF 15**  
Not shown, 1.7 fl. oz.  
#257-505  
**\$9.50**

Normal-To-Oily Skin

1. **CLEANSE**  
**Purifying Facial  
Cleansing Gel**  
6.7 fl. oz.  
#041-981  
~~\$7.50~~ **\$5.00**

2. **TONE**  
**Purifying  
Matte-Finish Toner**  
6.7 fl. oz.  
#177-296  
~~\$7.50~~ **\$5.00**

3. **MOISTURIZE**  
**Moisture Lift  
Protective Lotion  
SPF 15**  
Not shown, 1.7 fl. oz.  
#257-539  
**\$9.50**

Cleansers & Toners

Lowest price this Christmas  
only \$5 each



skin care

AVON

| Problem                                            | Solution                                                                                                                                                                                       |                                                                                      |
|----------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|
| stubborn eye makeup                                | <b>Eye Makeup Remover Pads</b><br>Usage: to remove eye makeup before facial cleansing.<br>80 non-oily pads. #090-044 <b>\$5.50</b>                                                             |    |
| dark undereye circles                              | <b>Lighten Up Undereye Treatment</b><br>Usage: daily; after cleansing & toning.<br>.5 fl. oz. #086-270 <b>\$14.50</b>                                                                          |                                                                                      |
| undereye puffiness                                 | <b>Eye Perfector Soothing Eye Gel with Liposomes</b><br>Usage: anytime "bags" appear; after cleansing & toning.<br>.5 fl. oz. (See page 109.)                                                  |    |
| enlarged pores                                     | <b>Pore Reducer Mask</b><br>Usage: 1-3 times weekly. 3.4 fl. oz. (See page 109.)                                                                                                               |    |
| super-dry, parched skin                            | <b>Maximum Moisture Super Hydrating Gel</b><br>Dual Usage: daily cooling gel moisturizer; doubles as intensive moisturizing mask. 2.5 fl. oz. (See page 109.)                                  |   |
| fine, dry lines around mouth & eyes                | <b>BioAdvance 2000</b><br>Usage: an ongoing, twice-daily routine, after moisturizing.<br>Skin Lotion, .84 fl. oz.; Fortifier, .12 fl. oz. #022-998 <b>\$20.00</b>                              |  |
| skin losing its ability to "bounce back"           | <b>Dramatic Firming Cream for Face and Throat</b><br>Usage: under moisturizer; after cleansing & toning.<br>1.5 oz. net wt. #076-932 <b>\$11.50</b> (not shown)                                |                                                                                      |
| dull, flaky complexion                             | <b>Skin Refiner Exfoliating Scrub</b><br>Usage: 2-3 times weekly; gentle circular motions for 30-60 seconds; wait 60 seconds, rinse. 3.4 fl. oz. #143-284 <b>\$8.00</b>                        |  |
| age spots, freckles, discolorations on face & body | <b>Banishing Cream Skin Discoloration Lightener</b><br>Usage: twice daily on clean skin; alone or under makeup. Discontinue after discoloration is gone.<br>2.5 fl. oz. #206-450 <b>\$8.00</b> |                                                                                      |
| lackluster and tired skin                          | <b>Stress Shield Serum</b><br>Usage: morning and night after cleansing and toning; follow with moisturizer. 1 fl. oz. #218-646 <b>\$12.50</b>                                                  |  |
| skin looks older due to UVA/UVB sun ray damage     | <b>Age Block (with SPF 15)</b><br>Usage: daily after cleansing and toning in upward/outward motion; alone or over moisturizer.<br>1.7 fl. oz. #036-728 <b>\$12.50</b>                          |  |

108

## enlarged pores?

**Pore Reducer Mask**

Usage: 1-3 times weekly to reduce appearance of enlarged pores.  
3.4 fl. oz. #144-386

**\$8.50 \$5.00**

## undereye puffiness?

**Eye Perfector Soothing Eye Gel with Liposomes**

Usage: anytime "bags" appear; after cleansing & toning. .5 fl. oz.  
#206-407

**\$8.50 \$5.00**

## super-dry, parched skin?

**Maximum Moisture Super Hydrating Gel**

Dual Usage: daily cooling gel moisturizer; doubles as intensive moisturizing mask. 2.5 fl. oz.  
#206-392

**\$10.00 \$7.50**lowest prices  
this Christmas

ANEW NIGHT FORCE  
**FREE TRIAL SIZE**

with any \$10.00  
skin care purchase, see pg. 102



what's your problem?

we've got the solution  
for your skin type

AVON  
Pore Reducer  
Mask

150 ml 3.4 fl. oz.

AVON  
Eye Perfector  
Soothing Eye Gel with Liposomes

AVON  
Maximum Moisture  
Super Hydrating Gel  
75 ml 2.5 fl. oz.

skin care

AVON

## coupletherapy



buy **2**  
and  
save!



### AVON MOISTURE THERAPY

Bath Oil  
13.5 fl. oz. #180-781  
**\$8.99**

**2 FOR \$14.49**

Moisturizing  
Lip Treatment SPF 15  
.15 oz. net wt. #154-876  
**\$1.49**

**2 FOR \$1.99**

Oatmeal Bath Treatment  
6 single-use packets:  
.75 oz. net wt. each #142-330  
**\$7.50**

**2 FOR \$13.79**

Body Cleanser  
6.7 fl. oz. #235-144  
**\$4.99**

**2 FOR \$7.99**

Alpha Hydroxy Body Lotion  
6.75 fl. oz. #299-674  
**\$5.99**

**2 FOR \$9.99**

Also available:

Alpha Hydroxy Body Cream  
5.3 oz. net wt. #039-440  
**\$5.99**

**2 FOR \$9.99**

## grouptherapy



all **three**  
just **\$10**

save \$4.97  
#186-096

skin care

Hand Cream  
4.2 fl. oz. #180-777  
**\$3.99**

Extra Strength Cream  
5.3 oz. net wt. #180-523  
**\$5.99**

Intensive Body Lotion  
6.75 fl. oz. #110-836  
**\$4.99**

ANEW NIGHT FORCE  
**FREE** TRIAL SIZE  
with any \$10.00  
skin care purchase, see pg. 102



tis the season for clear skin!



any two  
for only \$5.00

#### CLEARSKIN

Antibacterial  
Cleansing Scrub  
2.5 oz. net wt. #013-686  
**\$3.49**

Overnight Acne Treatment  
2 fl. oz. #031-339  
**\$3.99**

10% Benzoyl  
Peroxide Vanishing Cream  
.75 oz. net wt. #069-236  
**\$3.99**

Maximum Strength  
Cleansing Pads  
42 pads. #013-705  
**\$3.99**

Acne Defense Stick  
1 fl. oz. #114-240  
**\$3.99**

Cleansing Pads  
for Sensitive Skin  
42 pads. #133-420  
**\$3.99**

Maximum Strength  
Astringent Cleansing  
Lotion  
8 fl. oz. #315-535  
**\$3.99**

Clearbreeze  
Astringent  
8 fl. oz. #188-213  
**\$3.49**

Thursday Night  
Medicated Mask  
3 oz. net wt. #077-628  
**\$3.99**

tis the season for softness!

big sizes  
big  
values

#### BONUS SIZES

24 fl. oz.  
VITA MOIST Body Lotion  
#037-762  
**\$5.99**

CARE DEEPLY Extra Creamy  
Lotion for Dry Skin  
with Aloe #166-680  
with Cocoa Butter #166-694  
**\$5.99** each

RICH MOISTURE Body Lotion  
#036-694  
**\$5.99**

AVON MOISTURE THERAPY  
Alpha Hydroxy Body Lotion  
13.5 fl. oz. #127-524  
~~\$8.99~~ **\$5.99**

Intensive Body Lotion  
13.5 fl. oz. #111-002  
~~\$7.99~~ **\$4.99**

Oatmeal Body Lotion  
13.5 fl. oz. #180-796  
~~\$7.99~~ **\$4.99**



skin care

ANEW NIGHT FORCE  
**FREE** TRIAL SIZE  
with any \$10.00  
skin care purchase, see pg. 102

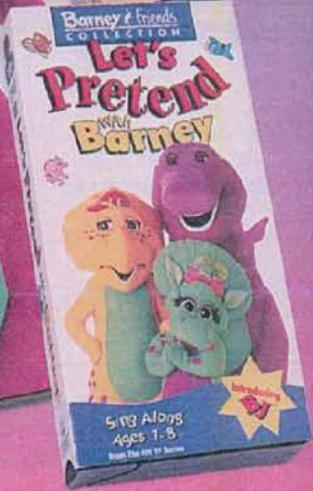
New from Barney

# Barney Waiting For Santa



Sing  
Along  
ages  
1-8

...plus 3 of  
your favorites  
Back by  
Popular  
Demand!



## REJOICE!

Shopping for the **kids** is now a breeze. **Barney's** here and he's sure to please! Want 'em to **sing**? Our **CD player's** just the thing. With a **tambourine**, **harmonica** and **sax** they'll be makin' music to the max! Lookin' for some grown-up sounds? Let **Yanni's** new age or **Tony Bennett** resound. There's a **cookbook** and even more! And our **Mary Engelbreit** Calendar has a daily saying that you'll adore!



### NEW

**Barney™ Waiting for Santa** □  
Barney™ and his friends learn a very special lesson from Mrs. Santa Claus. Songs and rhymes include: *Jingle Bells*; *Deck the Halls*; *Star Light, Star Bright*; *We Wish You a Merry Christmas* and *I Love You*. Color: Live action. Ages 1 to 8. 30 min. Video #287-440  
**\$12.99**

**Barney's® 1-2-3-4 Seasons** □  
Color animation. Ages 1 to 8. 48 min. Video #325-403

**Barney® In Concert** □  
Color. Live action. Ages 1 to 8. 45 min. Video #325-418

**Let's Pretend with Barney™** □  
Color. Live action. Ages 1 to 8. 30 min. Video #326-950

**\$12.99 each**  
This Brochure Only

# FAMILY FUN

# cinema classics

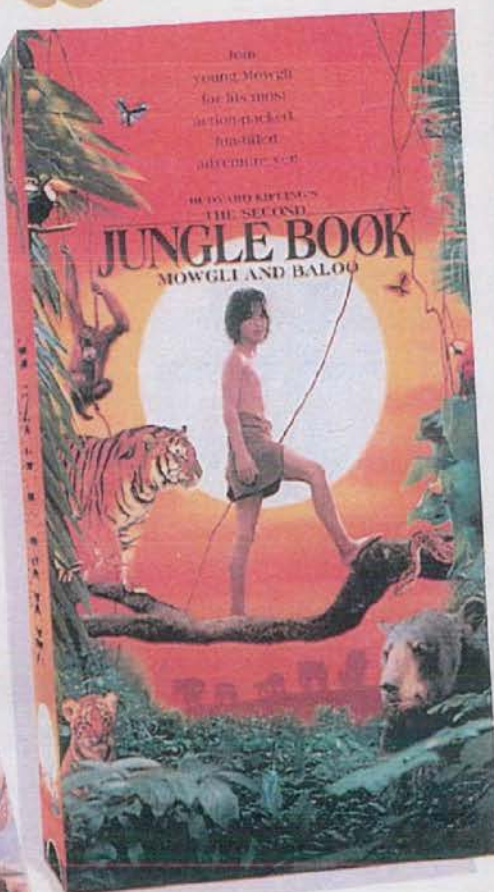
## NEW Rudyard Kipling's The Second Jungle Book: Mowgli and Baloo

Live action version of the popular classic about a young boy raised in the wild. Color. Rated PG. 89 min. Video #104-425

**\$14.99**

**Introductory Special**

\$19.99 Next Brochure



## Back by Popular Demand!

### Peter Pan

The original family musical classic starring Mary Martin. Includes the best-loved songs, I'm Flying, I Won't Grow Up and Never-Never Land. Color. Live action. Family viewing. 100 min. Video #180-083

**\$12.99**

This Brochure Only

connections  
**family**

## Frank Capra's It's A Wonderful Life

The all-time Christmas classic—Frank Capra's original, uncut 1946 film starring James Stewart and Donna Reed. A must-see for the whole family every holiday season. Black and white. Live action. 130 min. Video #107-109

**\$12.99**



## The Bells of St. Mary's

The 1945 classic starring Bing Crosby as a high-spirited priest and Ingrid Bergman as a stubborn Mother Superior, who team up to save a parish school. Black and white. Live action. Family viewing. 126 min. Video #107-080

**\$14.99**



## NEW

**An American Christmas Carol**  
Henry Winkler stars in a moving, contemporary adaptation of Dickens' beloved Christmas story. Color. Live action. Family viewing. 98 min. Video #110-761

**\$12.99**

family

☐ Closed captioned

# crafty Christmas

## NEW

### 26 Piece Christmas Ornaments Craft Kit

Make your own tree ornaments! The kit includes 26 ornaments: 8 large (3" H) and 18 small (1 1/2" H). With 12 color stain cups, 1 brush and instructions. Ages 6 and up. #104-406

\$12.99 the kit



CONNECTIONS  
family



## NEW

### Holiday Food Fun Kit

32-page recipe book and 6 festive molds that will make holiday foods extra-special! Includes Turkey, Pumpkin, Bat, Gingerbread person, Christmas tree and Angel. Molds, 4" diam. An Avon exclusive set! #107-883

\$12.99 the kit  
Mold colors may vary.

## NEW

### Santa Claus is Coming to Town Sing-A-Longs Gift Set

Audio cassette featuring 22 holiday favorites comes with 4 decorative stand-up cards in a delightful "Santa's Sleigh" gift package. Songs include: Santa Claus is Coming to Town, O Holy Night, We Three Kings, The Night Before Christmas, Joy to the World, Silver Bells, The Friendly Beasts, O Come, O Come Emanuel. Ages 2 and up. 60 min. Audio Cassette #291-487

\$7.99 the set



22 holiday favorites in a "Santa's Sleigh" gift package



## NEW

### Disney Days 1998 Calendar

A real history of Disney animation, with a different picture for each day. Includes full-color photos of scenes from early shorts such as Steamboat Willie to recent features such as Hercules. Convenient desktop tear-page design, with an easel-backed plastic stand. Approx. 5 1/4" square. #110-780

\$9.99

© Disney Enterprises, Inc.

family

# Christmas inspirations



## NEW

### 50 Inspirational Favorites

Double Set! Performed by the 101 Strings Orchestra with vocals. Songs include: Abide with Me, Enduring Light, Tell Me the Story of Jesus, What a Friend We Have in Jesus, The Lord's Prayer, Rock of Ages, I Believe, Lord Hear Our Prayer, Amazing Grace, Ave Maria and The Lord is My Shepherd. 140 min. Double Audio Cassette #104-057

\$9.99 the set

Double Compact Disc #104-372

\$12.99 the set

## NEW

### Psalms 1998 Calendar

Wall calendar with magnificent, full-color landscape photographs complementing monthly selections from the Book of Psalms. A beautiful and inspirational gift. 12" W x 11" H.

#110-207

\$7.99

## NEW

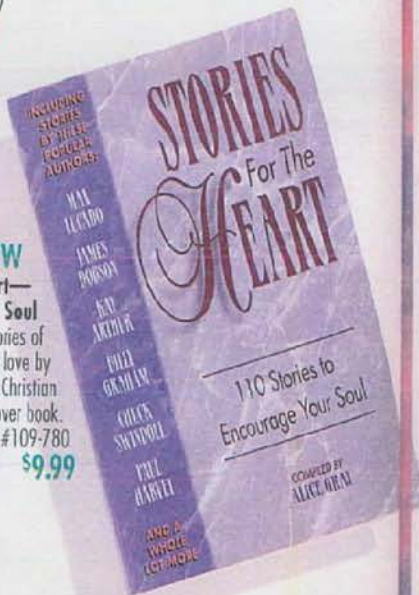
### Stories for the Heart—

#### 110 Stories to Encourage Your Soul

An anthology of thought-provoking stories of encouragement, compassion and love by some of today's most popular Christian authors. 301-page softcover book.

#109-780

\$9.99



## Back by Popular Demand!

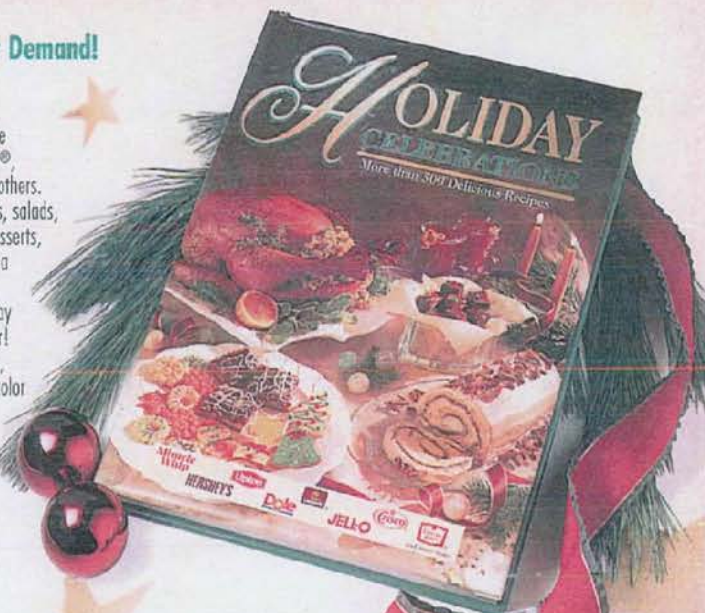
### Holiday Celebrations Recipe Book

Over 500 recipes from the kitchens of Nestle®, Dale®, Hershey's®, Jell-O® and others. Includes appetizers, soups, salads, breads, beverages and desserts, with seasonal dishes and a special breads chapter that will make your holiday meal a feast to remember! 384-page hardcover book, with more than 200 full-color photographs.

#070-714

\$29.99

This Brochure Only



## NEW

### Piano Christmas

11 traditional Christmas songs performed as contemporary piano instrumentals. A new and exciting interpretation of holiday favorites. 45 min. Audio Cassette #109-192

\$7.99

Compact Disc #109-757

\$10.99

Songs include:

- Ave Maria
- First Noel
- Sleigh Ride
- Silent Night
- O Holy Night
- We Three Kings
- What Child Is This?
- Away in a Manger
- O Come All Ye Faithful
- O Little Town of Bethlehem
- It Came Upon a Midnight Clear



family

CONNECTIONS  
family

# sporting Christmas

The full 18-hour series featured on PBS.



## Back by Popular Demand!

Baseball—  
A Film by Ken Burns  
Video Collection

Using authentic footage, this fast-paced history of baseball spans from the beginnings of the sport to 1994 (before the strike). It's an epic he'll want to share with his friends. Black & white, and color. Five tapes housed in a take-anywhere slipcase. Video #220-255

**\$79.99** 5-tape set  
This Brochure Only



## NEW

National Football League  
1998 Calendar

Fun-filled calendar of football facts. Tear-page design, with an easel-backed plastic stand. 5 1/4" square. #109-848 **\$8.99**



## NEW

The Far Side 1998  
Off-the-Wall Calendar

Classic "Far Side" cartoons for each day of the year! Convenient tear-page design, with easel-backed plastic stand. 5 1/4" square.

#109-981 **\$8.99**



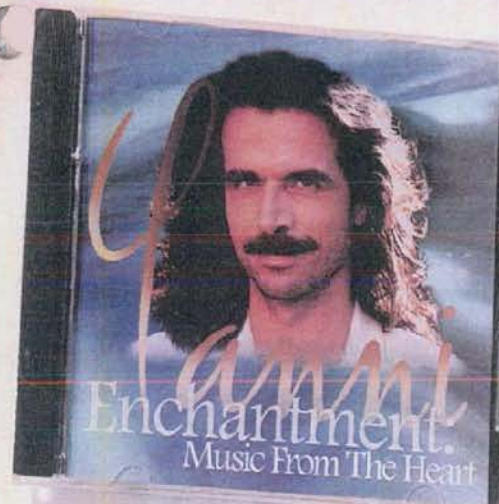
## NEW

Bad Golfers Association  
Official 1998 Calendar

Pulitzer Prize-winning cartoonist, Pat Oliphant, captures the essence of bad golfing in this humorous wall calendar that's a must-have for any golf lover. 13" W x 10 3/4" H.

#110-188 **\$6.99**

CONNECTIONS  
family



## NEW

Yanni—Enchantment: Music from the Heart  
An Avon exclusive! The world-renowned composer and performer plays twelve original songs, including: *The Morning Light*, *Once Upon a Time*, *Chasing Shadows*, *Enchantment* and *So Long My Friend*. 49 min. Audio Cassette #105-660

**\$8.99**

Compact Disc #105-694

**\$11.99**

Avon  
exclusives!

## NEW The Tony Bennett Collection

An Avon exclusive! 12 songs, including: *If I Ruled the World*, *A Time for Love*, *What Makes It Happen*, *Yesterday I Heard the Rain*, *People and Something*.

40 min.

Audio Cassette #106-227

**\$8.99**

Compact Disc #106-360

**\$11.99**



New Smoke



Contents not included.

## Super Rack

Our 2-tier, all-purpose storage system holds either:

- 60 compact discs
- 32 game cartridges
- 36 audio cassettes
- 20 videos
- 30 8mm videocassettes

or a combination of them all. Two or more racks can be stacked. Sturdy reinforced plastic. Assembled size, 15" H x 13" L x 8 1/4" W.

Smoke #109-800 Clear #202-655 **\$14.99** each

family

# Christmas gifting

## MARY ENGELBREIT "HAND OF AN OLD FRIEND" COLLECTION

**Photo Album**  
Holds up to sixty 4" x 6" photos. Hardcover, with 30 translucent plastic pages. 6" x 6 3/4". #072-755  
**\$7.99**

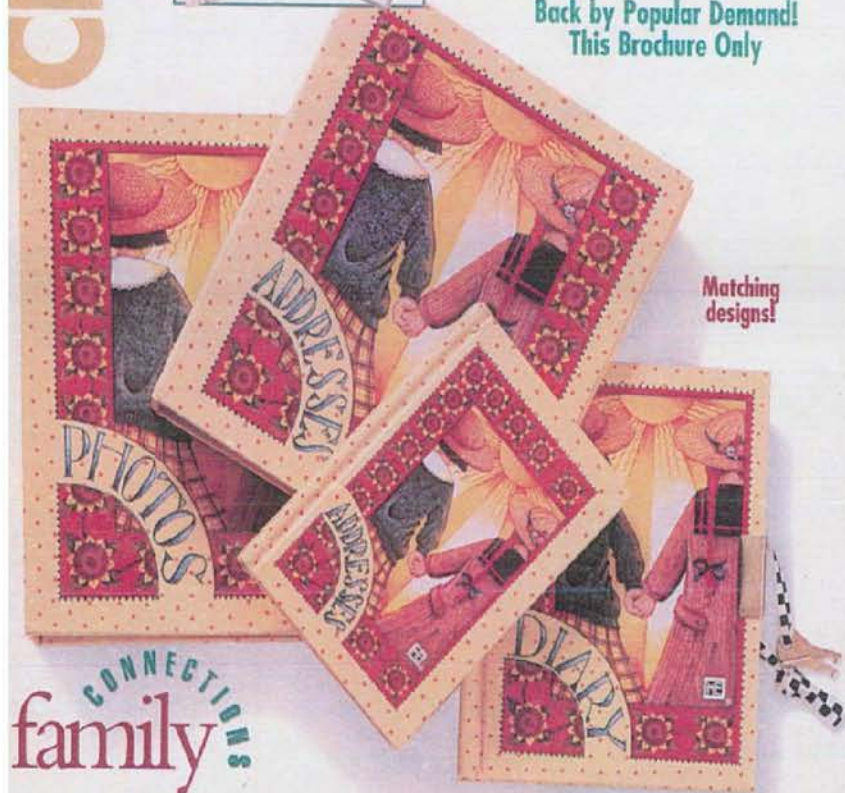
**Refillable Address Book**  
Pages can be replaced over and over again, so this address book will never be out of date. Comes with 80 refillable pages and 13 tab dividers in a hardcover, 6-ring binder. 5 3/4" x 6 3/4". #072-760  
**\$9.99**

**Pocket Address Book**  
Pocket-sized address book is portable enough to go everywhere, so you need never go out without an important address or phone number again. 64-page hardcover book. 3 3/8" x 4 3/4". #073-508  
**\$4.99**

**Diary**  
228-page diary has a hard cover with lock and key closure. 4 1/2" x 5 3/4". #078-658  
**\$9.99**

**Back by Popular Demand!  
This Brochure Only**

**Matching designs!**



### NEW

#### Cat-A-Day 1998 Calendar

365 full-color felines with a different cat quote for every month. A fun and practical gift for anyone who loves cats. 12" W x 11" H. #110-632  
**\$7.99**



### NEW

#### Mary Engelbreit 1998 Calendar

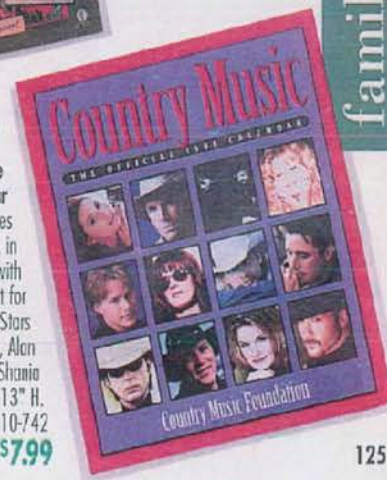
Mary Engelbreit's first-ever day-to-day calendar! Each page contains a color reproduction of Mary's whimsical yet insightful art, often accompanied by an equally winning quote or saying. Convenient tear-page design, with easel-back plastic stand. 6 1/8" x 5 1/4". #104-391  
**\$9.99**



### NEW

#### Country Music: The Official 1998 Calendar

Vertical wall calendar features 12 country music greats, in fabulous full-color photos, with a fun and interesting fact for each day of the year. Stars include: Garth Brooks, Alan Jackson, Vince Gill and Shania Twain. 10 3/4" W x 13" H. #110-742  
**\$7.99**



family

## NEW

### My First Musical Instrument

Introduce your toddler to music in a unique way with this assortment of three musical instruments that really play! Saxophone, 8 1/2" H x 6 1/2" W; Tambourine, 6 3/4" H x 5 1/4" W; Harmonica, 2 1/4" H x 6 3/4" W. Plastic. Children of all ages.

Saxophone #076-325

Tambourine #076-344

Harmonica #077-518

\$7.99  
each

Yellow knob  
makes colorful  
disk spin.

Mirror on  
flip side!

Press to  
squeak!

# makin' music

## NEW

### My First CD Player "Plays 50 Songs"

A fun "CD" player that plays 50 songs from three CD-like discs! Lights flash, too! Songs include: *Jingle Bells*; *Hey Diddle, Diddle* and *Skip to My Lou*. 7 1/2" L x 4 1/2" W. Plastic. Uses two AA batteries (not included). Ages 3 and up.

#058-687 \$12.99

Will not play real compact discs.

## NEW

### Dinosaur Duo

A soft, cuddly plush dinosaur plus a cute little baby-saurus that comes out of its egg (blue) or heart (pink) to play! Blue dinosaur, 5 1/2" H x 11" L with green baby, 2 3/4" L x 1 1/2" H. Pink dinosaur, 9 1/2" H x 8 1/2" W with purple baby, 2" L x 2 1/2" H. Children of all ages.

Pink #098-758

Blue #061-842

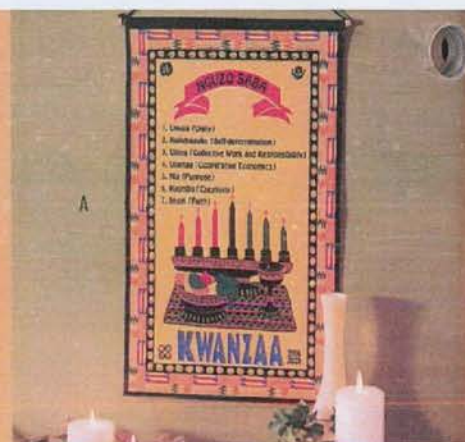
\$12.99 each

Two toys in one!

# dinofun!

family

# AVON BOUTIQUE



**NEW**

## A. Kwanzaa Wall Hanging

The beauty and eloquence of the seven principles of Kwanzaa on this unique and distinctive wall hanging. Perfect in your home, school or office—this is a treasure for all to enjoy. Cotton; wood with rayon cord. 14 1/2" W x 22 1/2" L. #135-878 **\$12.99**

**NEW**

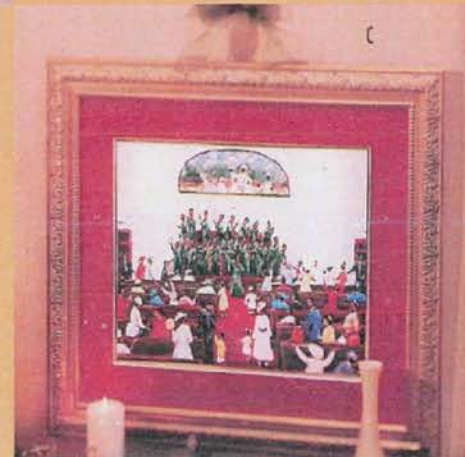
## B. Ndebele-Inspired Photo Album

A lovely Ndebele-inspired design accents this photo album. A colorful and elegant way to keep all your beloved photos. Twelve acetate photo pages hold twenty four 4" x 6" photos. Cold-cast resin and plastic; felt sides. 5" W x 6 1/2" L. #178-269 **\$12.99**



## C. "Worship In The House" Art Print by Ted Ellis

The joy, energy and spirit of a church scene magnificently captured by African-American artist Ted Ellis. 16" x 20". Frame not included. #154-618 **\$15.00**



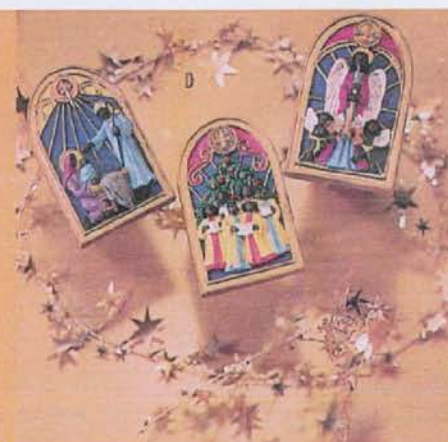
**NEW**

## D. Scenes of Christmas Magnets

Ideal for gift-giving. These magnets will be glorious keepsakes to help keep the holiday spirit alive throughout the year. Each magnet, 3 1/2" H x 2 1/4" W. Cold-cast resin.

Nativity #145-200 Angel #135-973

Choir #135-897 **\$3.99** each



**NEW**

**NEW**

## E. 1998 Book of Days— Moments in African-American History

Multifunctional book and planner with inspirational vignettes on important African-Americans and the events that helped shape history. Features 1997 and 1998 calendars, 1998 forward planner and pages for personal data, monthly expenses, weekly pages for each month and telephone numbers. Hardcover. 9" H x 6" W. #135-882 **\$9.99**



Items A, B, D, E and F are all exclusive Afrocentric designs created by Boutique designer, Theres Fleetwood.

**NEW**

## F. Ndebele-Inspired Pen and Pencil Set

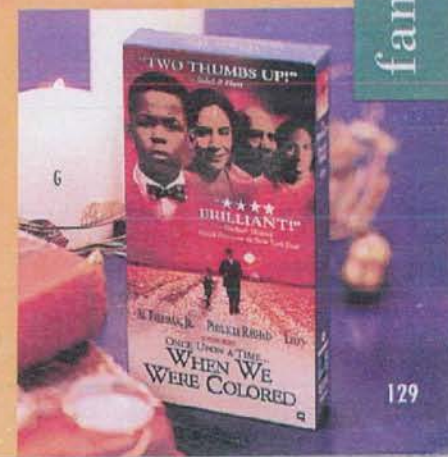
The beautiful Ndebele design gives this set its unique character. Pen writes in black ink; pencil has lead and eraser. Refillable. Goldtone and plastic. Both, 5 1/4" L. #178-273 **\$9.99** the set

**NEW**

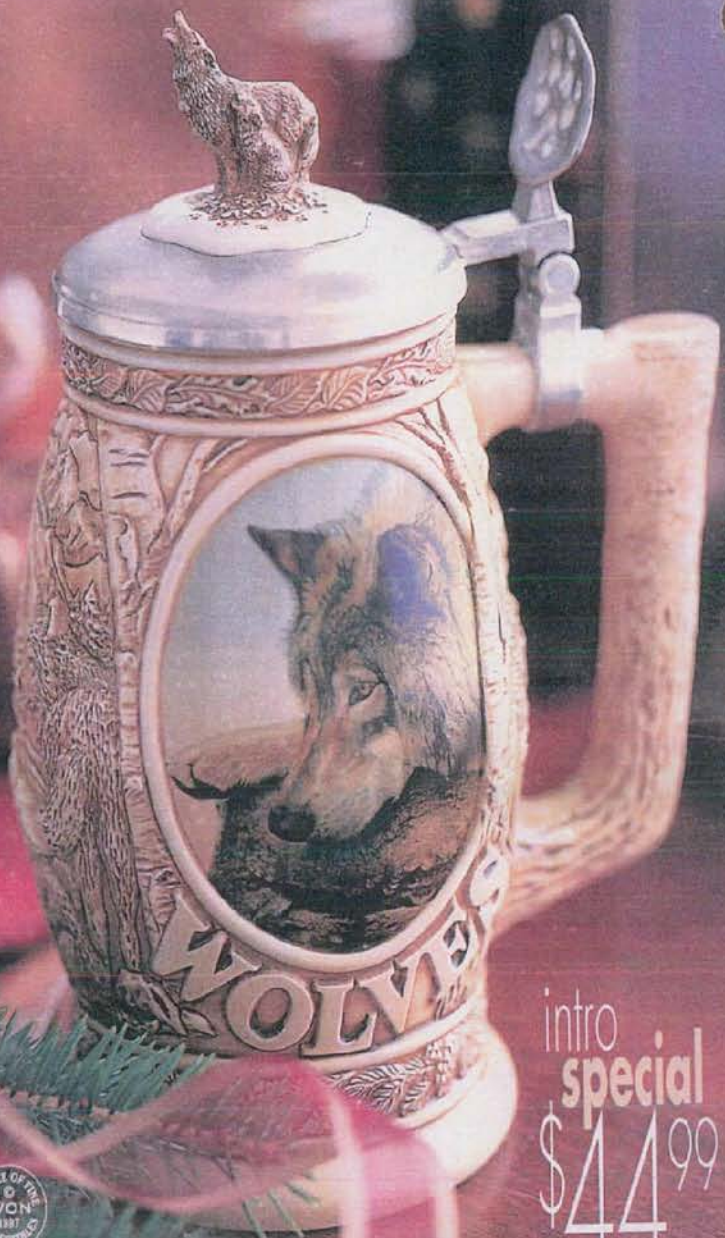
## G. Once Upon a Time... When We Were Colored

Phylicia Rashad and Al Freeman, Jr. lead an all-star cast in this poignant and powerful story of a young boy's coming-of-age in the segregated South. Based on the acclaimed book by Clifton L. Taulbert. Color. Live action. Rated PG. 113 min. Video. #152-122 **\$12.99**

♻ Closed captioned®



family



intro  
special  
\$44<sup>99</sup>  
next brochure \$49.99

## THERE'LL BE GLAD TIDINGS...

Once you've finally gotten a gift for **him!** And you'll find it here!

Tell us his **type**, we'll find what's right. **Sports fan?** 23k Gold

Collector Cards. **Travelin' man?** Black Suede Performance Gift Set.

**Outdoorsman?** Tribute to the North American Wolf Stein and there's so much **more**. Who knows? You might just be able to **skip the tie** this year!



### NEW

**Tribute to the North American Wolf Stein**  
Handsomely detailed stein captures the beauty of North America's endangered Gray Wolf and encourages the preservation of every endangered creature and natural habitat. Full-color decal. Designed exclusively for Avon. Includes a descriptive insert. 9 1/2" H. #054-260

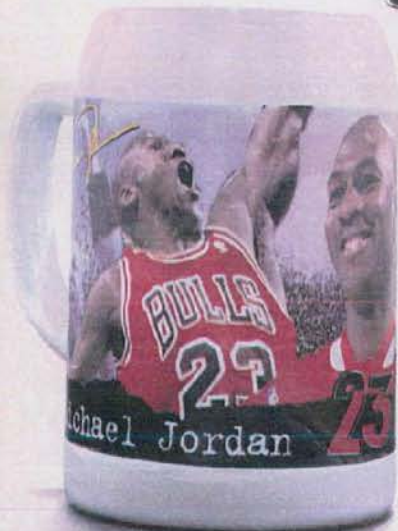
- Crafted of ceramic and pewter
- Numbered and dated for collectors
- Bears the Avon Collectibles logo
- The thumb pull is embossed with a wolf's paw print
- Inside lid has a quote from Henry David Thoreau: "In wildness is the preservation of the world."

# WHAT ABOUT HIM?

show him...  
he's  
a real sport!

**Michael Jordan  
exclusives—  
only from  
Avon!**

**Michael Jordan  
Commemorative Tankard**  
Full-color portraits of Michael Jordan  
superimposed on shots of the great star  
in action. Decal on fine ceramic. Holds  
18 fl. oz. Hand wash only.  
Not for use in microwave.  
#060-205 \$19.99



**Michael Jordan Metal  
Collector Cards in  
Decorative Tin**  
Five embossed metal collector's  
cards feature a different photo  
with statistics about the NBA  
magastar on the back. Each card is  
3 1/2" H x 2 1/2" W. Decorative  
metal tin is 5" L x 3 1/2" W x 2" D.  
#023-129  
\$16.99 the set



Upper Deck is a trademark of The Upper Deck Company, LLC.  
© 1997 All Rights Reserved.  
© NBA Properties, Inc.

Upper Deck is a trademark of the Upper Deck Company, LLC.  
© 1996 All Rights Reserved.  
© NBA Properties, Inc. U.S. Patent Nos. 5363964 and 5538135

## JEW

**23k Gold Collector Card**  
An Avon exclusive! Three different  
collector cards coated in  
23k gold foil: "Murderer's Row"  
baseball sluggers Babe Ruth  
and Lou Gehrig, Nascar champion  
Dale Earnhardt and an NFL/Super  
Bowl Commemorative. Stats are on  
the back of each card. Each card is  
numbered and packed in its own  
two-piece plastic holder and comes  
with a Certificate of Authenticity.  
Cards carry the Avon Collectibles  
logo. Cards, 3 1/2" H x 2 1/2" W.  
Super Bowl  
Commemorative #098-834  
"Murderer's Row"  
Commemorative — Babe Ruth  
& Lou Gehrig #075-902  
Dale Earnhardt Commemorative  
#098-820  
\$19.99 each



™/© 1997 Babe Ruth/Lou Gehrig by CMG Worldwide, Indpls, IN 46202  
23K © 1997 Bleachers Card Corp., Baldwin, NY 11510  
© 1997 The Score Board, Inc. Officially Licensed Product

him

show him...  
he's  
unforgettable!

**NEW**

**Black Suede  
Performance Gift Set**

A classic combination of Black Suede  
Cologne Spray (3.4 fl. oz.) and After  
Shave Conditioner (4.2 fl. oz.), both  
packed in a black vinyl zippered dopp  
kit that is perfect for travel. Dopp kit,  
7 1/2" L x 5" H x 5" W. Imported.  
To clean, wipe with a damp cloth.  
#110-848

**\$17.95**

the set  
**One Brochure Only**



it's like  
getting the  
travel case  
free!

him

show him...  
he's  
spellbinding!



# **MESMERIZE FOR MEN**

The mystery of  
myrrh, precious  
woods and exotic  
spices accented  
with the intrigue of  
mandarin and  
bergamot.

**Soap-on-a-Rope**  
5 oz. net wt.  
#060-186  
**\$6.50**

**Roll-On  
Anti-Perspirant  
Deodorant**  
2 fl. oz.  
#319-363  
**\$2.50**

**Deodorant  
Body Talk**  
2.6 oz. net wt.  
#176-835  
**\$4.00**

**After Shave  
Conditioner**  
4.2 fl. oz.  
#074-011  
**\$4.50**

**Cologne Spray**  
3.4 fl. oz.  
#137-498  
**\$15.50**

**\$12.95**

**After Shave**  
3.4 fl. oz.  
#137-502  
**\$12.50**

**\$9.95**



**lowest  
prices this  
christmas!**

him

show him...  
**you**  
know  
him!

**MAXX**  
Notes of mandarin,  
bergamot and lemon.  
**After Shave  
Cooling Gel**  
4.2 fl. oz. #036-053  
**\$4.50**  
**Cologne Spray**  
3.4 fl. oz. #284-713  
**\$15.50**  
**After Shave**  
3.4 fl. oz. #284-732  
**\$11.95**

**JAMOCA MUSK  
FOR MEN  
Cologne**  
It's like a special  
blend of fresh roasted  
coffee, herbs, spices  
and musk.  
2.8 fl. oz. #168-094  
**\$12.95**



**BLACK SUEDE**  
Sweet mossy tones  
and spicy accents  
against a  
background of  
amber, woods and  
musk.  
**Roll-On Anti-  
Perspirant  
Deodorant**  
2 fl. oz.  
#083-452  
**\$2.50**

**Deodorant Talc**  
2.6 oz. net wt.  
#180-470  
**\$3.50**  
**Cologne Splash**  
3.4 fl. oz.  
#082-934  
**\$13.50**  
**After Shave Lotion**  
3.4 fl. oz.  
#083-342  
**\$11.95**

**BLACK LEATHER**  
Topnotes of bergamot,  
sweet fennel, peach  
and sage, with a  
background of warm,  
sensual spices.  
**Cologne Spray**  
3.4 fl. oz.  
#218-627  
**\$14.95**

**MUSK FOR MEN**  
Mossy tones, spice,  
amber, woods and musk.  
**After Shave  
Conditioner**  
4.2 fl. oz. #256-150  
**\$3.75**  
**Roll-On Anti-  
Perspirant Deodorant**  
2 fl. oz. #138-858  
**\$2.50**  
**Deodorant Talc**  
2.6 oz. net wt. #057-843  
**\$3.50**  
**Cologne**  
2.8 fl. oz. #138-752  
**\$11.95**

**After Shave**  
2.8 fl. oz. #138-729  
**\$9.95**  
**Natural  
Spray Cologne**  
3 fl. oz. #138-183  
**\$13.50**

**TRIUMPH**  
Citrus with  
woody and  
amber notes.  
**Cologne**  
3.4 fl. oz.  
#075-864  
**\$13.50**  
**After Shave**  
3.4 fl. oz.  
#075-850  
**\$11.50**

**Shower  
Soap-on-a-Rope**  
5 oz. net wt.  
#143-887  
**\$5.50**  
**Roll-On Anti-  
Perspirant Deodorant**  
2 fl. oz.  
#015-660  
**\$2.50**

**After Shave  
Conditioner**  
4 oz. net wt.  
#037-189  
**\$3.75**

show him...  
**handsome  
duo!**



**WILD COUNTRY**  
A blend of grasses  
and herbs.  
**Cologne**  
4 fl. oz. #086-284  
**\$11.95**  
**After Shave**  
4 fl. oz. #086-447  
**\$9.95**  
**Deodorant  
Soap-on-a-Rope**  
5 oz. net wt. #086-580  
**\$5.50**

**Roll-On Anti-  
Perspirant Deodorant**  
2 fl. oz. #086-561  
**\$2.50**  
**After Shave  
Conditioner**  
4.2 fl. oz. #086-557  
**\$3.75**

**TRAILBLAZER**  
A blend of lemon and lime,  
woody notes, spices and herbs.  
**Cologne**  
3.4 fl. oz. #120-659  
**\$13.50**  
**After Shave**  
3.4 fl. oz. #120-663  
**\$11.50**  
**Shower Soap-on-a-Rope**  
5 oz. net wt. #125-560  
**\$5.50**

**Roll-On Anti-  
Perspirant  
Deodorant**  
2 fl. oz.  
#116-391  
**\$2.50**  
**After Shave  
Conditioner**  
4 oz. net wt.  
#037-155  
**\$3.75**

him

Get any **soap-on-a-rope** for **99¢** with any  
**cologne or after shave** purchase from page 139

Not all products shown.



FRESH  
EVERGREEN  
SCENT

WARM  
PUMPKIN  
SCENT

## INTRODUCING SANTA'S BATH SHOPPE

Dashing through the  
snow. And the sleet.  
And the cold. Santa knows  
it's tough on a body.  
So he's sharing his  
own soothing secrets.  
There's minty shower gel,  
deliciously smoothing  
lotions, even sweet  
treats for lips. Plus  
seasonal scents for  
holiday homes.

### NEW SANTA'S BATH SHOPPE

Think of it as a dessert  
for your senses!

#### Mrs. Claus' Pumpkin Pie Candle

Attractive, homey candle releases an  
irresistible pumpkin scent for hours.  
3" H x 3" diam.  
#291-248

**INTRO SPECIAL \$6.99**

Next Brochure \$7.50

One whiff and you're ready  
to pucker up!

#### Merry Mistletoe Room Spray

It's a light evergreen scent that makes  
every room feel like there's holiday  
greenery close by. 8.4 fl. oz.  
#291-233

**INTRO SPECIAL \$5.99**

Next Brochure \$6.50



BODY & BATH

santa's bringing  
sweet treats  
for every body



FRESH  
MINTY  
SCENT

## Introducing Santa's Bath Shoppe

Mmm mmm, scented specialties for bath, body and home make every holiday minute merry. Give 'em and keep 'em.

**NEW**

### SANTA'S BATH SHOPPE

For hands-on Santas!

#### Holiday Hand Cream

Choose from three favorite moisturizing formulas.

1.5 oz. net wt.

Care Deeply with Aloe #217-248

Vita Moist #217-233

Silicone Glove #217-229

**ONLY 99¢ each**

It's the perfect holiday pick-me-up!

#### Candy Cane Shower Gel

Just jump in the shower, suds up and enjoy that wide-awake, mint-clean feeling all over. 8.4 fl. oz. #291-214

**INTRO SPECIAL \$4.99**

Next Brochure \$6.00

NICE  
SPICY  
SCENT

No-calorie sweets  
for your body!

#### Gingerbread Cookie Body Lotion

Smooth this rich, creamy lotion into your skin and enjoy that mmm-mmm-good light spicy scent. 8.4 fl. oz. #291-229

**INTRO SPECIAL \$4.99**

Next Brochure \$6.00

Kisses sweeter than—  
anything!

#### Holiday Lip Balm

Delicious moisture for winter-dry lips. Clear, dewy finish enhances natural lip color.

.15 oz. net wt.

Ho Ho Gingerbread #269-103

Fo La La Mini #269-118

Very Merry Cinnamon #269-137

Holly Jolly Berry #269-122

**ONLY 99¢ each**



body

# happy holidays to your body!

## SUNRISE AROMATHERAPY

A sunlit blend of melon & citrus.

**Reviving Talc**  
2.6 oz. net wt. #180-538  
~~\$2.95~~ **\$2.35**

**Refreshing Foam Bath**  
16 fl. oz. #210-353  
~~\$7.50~~ **\$6.00**

**Roll-On Anti-Perspirant  
Deodorant**  
2 fl. oz. #096-080  
~~\$1.99~~ **\$1.59**

**Invigorating Body Mist**  
1 fl. oz. #208-672  
~~\$7.00~~ **\$5.60**

**Rejuvenating Body Lotion**  
6.7 fl. oz. #208-687  
~~\$7.50~~ **\$6.00**

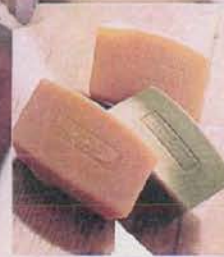
**Energizing Body Bar**  
5 oz. net wt. #158-188  
~~\$4.00~~ **\$3.20**

**Refreshing Foam Bath  
Special Edition Decanter**  
8 fl. oz. (not shown) #299-746  
~~\$9.95~~ **\$7.95**

Crossed-out prices throughout this brochure refer to the most frequent prior selling price.

144

All at  
**20% Off!**



**Juniper Tree Candle**  
1 1/2" H; stand, 4 1/2" H x  
2 1/4" D. #212-777  
~~\$11.50~~ **\$9.20**

**Mix 'n' Match  
Herbal Bath Oils**  
3 bottles to mix and match:  
Lemon Grass, Sweet Basil,  
Chamomile. 6 fl. oz. total.  
#212-629  
~~\$8.50~~ **\$6.80** the set



## POTIONS, LOTIONS & OTHER NOTIONS

Promotes good feeling in the tub and out.

### Crackled Botanical Body Bar

4 oz. net wt.  
Ginger #218-612  
Sweet Rosemary #218-388  
Ylang-Ylang with Orange Blossom #218-392  
~~\$4.00~~ **\$3.20** each

### Magic Potion Fragrance Mist

An aromatic blend of herbs and botanicals.  
1 fl. oz. #209-057  
~~\$8.50~~ **\$6.80**

### Deep Cleaning Deep Breathing Shower Gel with Mixed Herbs

Cleanses and deodorizes.  
8 fl. oz. #212-758  
~~\$5.00~~ **\$4.00**

### Ginseng Body Lotion

Moisturizes and comforts skin all over.  
8 fl. oz. #213-974  
~~\$6.00~~ **\$4.80**



body

# tidings of comfort, joy and peppermint



**Foot Massage Lotion  
with Peppermint**  
4.2 fl. oz. #109-302

~~\$4.50~~  
**\$1.95**

**Peppermint Foot Spray  
Antibacterial**  
4.2 fl. oz. #234-812

~~\$5.00~~  
**\$2.75**

Lowest  
prices  
this  
year!



146

## ON NATURALS

**Room Spray**

4.2 fl. oz.  
Vanilla Snow #102-422  
Peach #080-420

~~\$5.00~~  
**\$4.00** each

**Banana Hair Repair  
Deep Conditioning Treatment**

6 fl. oz. #315-540

~~\$6.00~~  
**\$4.80**

**Mango Madness Body Juice**

8.4 fl. oz. #039-378

~~\$7.50~~  
**\$6.00**

**TEA TREE**

**Body Wash**

5 fl. oz. #124-214

**Healthy-Looking Hair  
and Scalp Shampoo**

8.4 fl. oz. #125-904

**Foot Soak**

4.2 fl. oz. #122-135

**Cleansing Bar**

4 oz. net wt. #124-506

~~\$4.00~~  
**\$3.20** each

**Body Cream with Fuzzy Peach**

6 fl. oz. #156-898

~~\$6.00~~  
**\$4.80**

**Hand & Body Lotion**

8.4 fl. oz.

Simply Vanilla #129-326

Dewberry #183-704

~~\$5.00~~  
**\$4.00** each

**Anti-Perspirant Deodorant  
with Aloe Vera & Sage**

2 fl. oz. #236-208

~~\$1.99~~  
**\$1.59**

**Foam Bath**

8.4 fl. oz.

Passion Fruit & Pineapple #183-742

Jasmine & Orange Flower #183-761

Vanilla Fantasy #118-485

Ripe Raspberry #169-640

~~\$5.00~~  
**\$4.00** each

**Shampoo Plus Conditioner in One  
with Aloe**

16.9 fl. oz. #091-772

~~\$6.50~~  
**\$5.20**

**Leave-In Conditioner with  
Sunflower Oil & Gardenia**

6.7 fl. oz. #081-775

~~\$5.00~~  
**\$4.00**

**Super Spritz with  
Watermelon & Rosemary**  
6.7 fl. oz. #081-684

~~\$5.00~~  
**\$4.00**

**MAGNOLIA SPRING  
Light Moisture Lotion**

8.4 fl. oz. #067-640

~~\$5.00~~  
**\$4.00**

**Body Mist**

1.7 fl. oz. #067-559

~~\$7.50~~  
**\$6.00**

**Scented Candle**

Burns for 25 hours.

#067-654

~~\$8.50~~  
**\$6.80**

Not all products shown.

20%  
Off!

this page only



body

spread joy  
and moisture  
all over

**SKIN-SO-SOFT**  
It's all about moisture.

**ORIGINAL**  
**Spray-On**  
**Moisturizing Body Lotion**  
6 fl. oz. #011-922  
~~\$4.95~~ **\$3.96**

**Satin Talc**  
2.6 oz. net wt. #180-490  
~~\$2.95~~ **\$2.36**

**Liquid Soap**  
5 fl. oz. #121-860  
~~\$4.25~~ **\$3.40**

**Bath Oil**  
16 fl. oz. #274-720  
~~\$11.50~~ **\$9.20**  
8 fl. oz. #068-847  
~~\$7.50~~ **\$6.00**

**Shower & Shave**  
**Body Wash**  
5.5 fl. oz. #204-753  
~~\$4.75~~ **\$3.80**

**Moisturizing Hand Cream**  
3 fl. oz. #019-058  
~~\$2.95~~ **\$2.36**

**Bath Oil Spray**  
4 fl. oz. #025-906  
~~\$6.00~~ **\$4.80**

**Bath Bar**  
3.5 oz. net wt. #003-014  
~~\$3.50~~ **\$2.80**

Not all products shown.

**Moisturizing Stick**  
1.7 oz. net wt. #009-649  
~~\$11.00~~ **\$8.80**

**Moisturizing Dry Oil**  
**Body Mist**  
6 fl. oz. #226-894  
~~\$7.50~~ **\$6.00**



**SENSITIVE**  
**Moisturizing**  
**Body Lotion**  
16 fl. oz. #126-370  
~~\$6.95~~ **\$5.56**

**Moisturizing**  
**Suncare Plus SPF 15**  
Original #315-262  
Herbal Fresh #315-277  
~~\$9.95~~ **\$7.95** each



20%  
Off!

body

# seasonal sensuals



## SKIN-SO-SOFT

### SOFT & SENSUAL

Roll-On  
Anti-Perspirant  
Deodorant

2 fl. oz.

#041-833

~~\$1.99~~ **\$1.59**

Shower & Shave  
Body Wash

5.5 fl. oz.

#226-177

~~\$4.75~~ **\$3.80**

Bath Oil

16 fl. oz.

#017-457

~~\$11.50~~ **\$9.20**

Moisturizing  
Dry Oil

Body Mist

6 fl. oz.

#257-653

~~\$7.50~~ **\$6.00**

Glycerin Soap

5 oz. net wt.

#135-533

~~\$9.95~~ **\$3.16**

## NEW

Soft & Sensual Candle

Soft & Sensual fragrance  
in a new scented candle.

3" H x 3" diam.

#209-994

**INTRO SPECIAL**

**\$6.99**

Next Brochure \$7.50

Moisturizing  
Foam Bath

8 fl. oz.

#135-571

~~\$4.95~~ **\$3.96**

Spray-On Moisturizing  
Body Lotion

6 fl. oz.

#011-937

~~\$4.95~~ **\$3.96**

Satin Talc

2.6 oz. net wt.

#057-858

~~\$2.95~~ **\$2.36**

# 20% Off!



body

# holiday healthcare



## AVON LIFE

### MULTIVITAMINS

**Teen Essentials**  
60 capsules/1-month  
supply #254-889

~~\$8.99~~  
**\$7.19**

### Kid Essentials

60 chewable tablets/  
2-month supply  
#285-963

~~\$9.99~~  
**\$8.49**

### Man Care

60 capsules/1-month  
supply #285-944

~~\$9.99~~  
**\$8.49**

### Woman Care II

60 capsules/  
1-month supply  
#285-925

~~\$9.99~~  
**\$8.49**

### Woman Care I

60 capsules/1-month  
supply #285-906

~~\$9.99~~  
**\$8.49**

Also available  
at regular price:

### HERBALS

**Echinacea**  
60 tablets  
#274-329

**\$7.99**

### Korean Ginseng

60 tablets/2-month  
supply #224-050

**\$6.99**

### EXTRA SUPPORT SUPPLEMENTS

**Biotin Complex**  
30 capsules/  
1-month supply  
#161-070

**\$8.99**

### B-Complex

60 capsules/  
2-month supply  
#161-104

**\$7.99**

### Vitamin E

60 soft gel  
capsules/  
2-month supply  
#000-675

**\$9.99**

### Time-Released Vitamin C

60 caplets/  
2-month supply  
#021-179

**\$5.99**

Also available  
at regular price:  
24 fl. oz.

### For Kids

#327-430

### For Sensitive Skin

#327-277

### Delicate Lavender

#327-262

### Fresh Peach

#324-794

### Gentle Blue

#324-919

### Soft Pink

#327-372

### Vanilla Cream

for Dry Skin  
#327-387

### Warm Gold

#258-535

### Aloe Vera

#258-482

**\$6.99** each



## BUBBLE BATH

16 fl. oz.

### NEW Winter Musk

A warm, deep,  
comforting scent.

#081-411

### For Kids

#083-979

### For Sensitive Skin

#069-016

### Delicate Lavender

#069-260

### Fresh Peach

#274-261

### Gentle Blue

#068-976

### Soft Pink

#068-828

### Vanilla Cream

for Dry Skin  
#206-479

### Warm Gold

#068-919

### Aloe Vera

#152-361

**\$5.49**

Lowest  
price  
this  
year!

**\$2.99** each

new!  
WINTER MUSK

save  
up to **20%**

152

holiday bubble bath

body

## Celebrate WITH OUR TRI-NUTRIV HAIRCARE FORMULAS

### AVON TECHNIQUES

#### TRI-NUTRIV FORMULA Shampoo/Conditioner

Formulated with proteins and vitamins to leave hair soft, silky and revitalized. Each, 11 fl. oz.

#### For Normal Hair

Replenishing Shampoo

#298-367

Replenishing Conditioner

#281-001

#### For Fine/Thin Hair

Volumizing Shampoo

#285-189

Volumizing Conditioner

#283-740

#### For Permed/Color Treated Hair

Restructuring Shampoo

#288-389

Restructuring Conditioner

#267-650

#### For Dry/Damaged Hair

Hydrating Shampoo

#298-352

Hydrating Conditioner

#283-300

**\$3.99** each



HEALTHIER-LOOKING, MORE BEAUTIFUL HAIR EVERY DAY!



### TRI-NUTRIV FORMULA Stylers

Condition hair every time you style it. Choose hair spray, mousse or gel. Each is formulated with wheat proteins and pro-vitamins to replenish your hair. Plus a special performance booster—phytanol.

#### Finishing Hair Spray

Natural-looking hold. Fast-drying. Non-aerosol pump. 11 fl. oz. #248-485

#### Aerosol Hair Spray

Maximum hold, even in humid weather. 8 oz. net wt. #017-203

#### Sculpting Gel

Controls and shapes without weighing hair down. 6 fl. oz. #015-689

#### Styling Mousse

Adds body, bounce and fullness. 6 oz. net wt. #016-355

**\$3.99**

**\$3.19** each

**20% Off** this page only



### Styling Tools

Each with ball-tipped plastic bristles, except as noted.

#### Flair Styler Brush

Nylon bristles. 7 3/4" L. Plastic handle.

#012-641

~~\$3.99~~ **\$3.19**

#### Pop-Up Brush

For style on the go. 8" L. opened. Plastic folding handle.

#278-324

~~\$3.99~~ **\$3.19**

#### Detangling Comb

Rubber handle, wide-spaced plastic teeth. 8 1/4" L.

#015-048

~~\$3.99~~ **\$3.19**

#### Cushion Brush

Detangles wet or dry hair. 8 1/2" L. Rubber handle.

#012-842

~~\$7.99~~ **\$6.39**

#### Round Brush

For blow-drying. 8" L. Plastic handle.

#017-237

~~\$4.99~~ **\$3.99**

#### Vent Brush

Styles even long or thick hair. 8 1/2" long. Plastic handle.

#175-020

~~\$3.99~~ **\$3.19**

Not all products shown.

body

# GOTTA HAVE IT!



Moon (C1) ▲ #087-458



NEW Saturn (C2) ▲ #087-844



Midnight (C3) ■ #087-462



NEW Shooting Star (C3) ▲ #087-477

|                            |                              |                               |                              |                             |                             |                             |                             |                                 |                               |                     |
|----------------------------|------------------------------|-------------------------------|------------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|---------------------------------|-------------------------------|---------------------|
| Mellow Yellow (W) #140-888 | Green With Envy (W) #140-832 | Moody Blues (C) #036-156      | Lucky In Liliac (C) #036-660 | Pretty In Pink (C) #036-790 | Life's A Peach (W) #037-011 | Vanilla* (C1) #106-820      | French Damask (W1) #108-086 | Heather (C2) #106-849           | Cinnamon Raisin (W3) #106-853 | Pecan (W1) #106-868 |
| Heart (W3) #113-938        | Ruby (C3) #113-942           | Frostiest Mauve (C1) #113-957 | French Pink (C1) #116-239    | Raspberry Ice (C1) #114-358 | Suede (C3) #114-528         | Burgundy Brew (C3) #114-630 | Pink Fantasie (C1) #116-258 | Berry, Berry Nice (C3) #116-277 | Spring Fling (C2) #116-262    | Nude* (W2) #106-834 |

156

## A Gem of a Deal!

Special promotional package

Available for a limited time Only!

**COLOR LAST Nail Enamel**  
Chip-resistant with a long-lasting, high-shine, wet-look finish.  
.5 fl. oz.

any shade  
**only 99¢**

A \$3.25 Value



(C) — Cool (W) — Warm ▲ Frost ■ Shimmer ■ Flatters deeper skin tones. Numbers 1, 2 and 3 denote the levels of intensity from lightest to richest.

# Take time for yourself and others.

Join in our crusade against breast cancer.

## Avon Pink Ribbon Pen

Pink pen with goldtone accents. Blue ink. Refillable with standard ballpoint refill. Gift-boxed. #061-709  
**\$3.00**

## Avon Pink Ribbon Pin—Small

Goldtone with pink finish, 3/4" L. Gift-boxed. #061-694  
**\$2.00**

## Avon Pink Ribbon Pin—Large

With golden rose. Goldtone with pink finish, 2" L. Gift-boxed. #061-641  
**\$2.00**



See your Representative about the  
"Avon Kids Care" Essay Contest—  
\$1,000 savings bond for every winner.

158



AVON'S  
BREAST  
CANCER  
AWARENESS  
CRUSADE



**NEW**

## Avon Pink Ribbon Mug

Take a few moments to enjoy your favorite beverage in this lovely ceramic mug. Features botanical-style illustration of the pink-ribbon-and-rose motif of Avon's Breast Cancer Awareness Crusade. Holds 10 fl. oz. Dishwasher- and microwave-safe. Gift-boxed. #307-473  
**\$3.00**

## October is National Breast Cancer Awareness Month.

It's the perfect time to give yourself and others every chance for better health and to help fight this disease that puts all women at risk.

## TAKE TIME TO HELP

Your purchase of our new mug, a pin or a pen gives a gift to the women of America through Avon's Breast Cancer Awareness Crusade. All proceeds will be used to fund educational and early detection programs in communities across the nation. In just 4 years, over \$22 million has been raised for this effort. Through NABCO (The National Alliance of Breast Cancer Organizations) and the YWCA's Encore Plus Program, funds are directed to organizations that help those women who need it most.

## TAKE TIME TO EDUCATE EVERY WOMAN

Give the gift of information—to yourself and every woman you care about—for the best health possible. NABCO'S three recommended steps to better breast health are:

1. Annual mammograms beginning at age 40.
2. Annual clinical breast examinations.
3. Monthly breast self-examinations.

With any order from this brochure, you'll receive a breast health educational flyer and a more extensive history of Avon's Breast Cancer Awareness Crusade.